



PROJECTCORPS™

ProjectCorps LLC

PHILOSOPHY STATEMENT

Often organizations look to consultants within their “industry vertical” to determine the best path forward. ProjectCorps has a different approach. We believe that by only looking for ideas within one industry, great ideas from other industries are left on the drawing board. Many times these ideas from other industries may solve a similar problem, create a new approach within a different industry, or provide the spark of creative imagination to take you not just a step farther, but an entire world ahead. That’s why at ProjectCorps, our consultants must have backgrounds in multiple industries as line managers or executives in addition to prior experience as consultants. We believe, and experience shows, that this breadth and depth helps our clients to create the next “best practice” rather than try to keep up by following their competitor’s best practice from three years ago. We believe that creative problem solving comes when you “Think Beyond the Vertical.”

AREAS OF EXPERTISE/RESULTS

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| <ul style="list-style-type: none"> ■ Program and Project Quality Assurance to improve project performance ■ Organizational Redesign to leverage organizational structure in support of strategies ■ Customer Service Excellence to improve service while lowering costs ■ Facilitation to improve communication and reach consensus | <ul style="list-style-type: none"> ■ Program and Project Governance to simplify decision making and provide reliable project results ■ Systems Integration Design and Management to leverage existing resources while reducing risk ■ Project Management Training to standardize the language and approach while improving performance ■ Strategy Development ■ Management of Programs and Projects |
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EXPERIENCE / SELECTED PROJECTS

- For a new State of Washington Capital Agency, led the leadership team to define the Mission, Vision, Values, Strategy, organizational structure in support of the Strategy, and to create the customer service focus and catalog of offerings
- For a University of Washington Medicine \$29 million, 2 ½-year project, performed Quality Assurance services to assist the project team to solve issues, mitigate risks, and raise the bar on project performance
- For five Puget Sound cities, created the Feasibility Study and defined the Requirements for a multi-city, public-facing customer service portal; facilitating all five cities to consensus and high-level design
- For an international airline, facilitated the work to define project priorities and determine resourcing

CREDENTIALS

Each of our consultants has a variety of degrees, certifications, and awards. Examples include:

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| <ul style="list-style-type: none"> ■ Project Management Certification ■ Technology Innovation Awards ■ Master’s Degrees in various disciplines ■ Board Memberships | <ul style="list-style-type: none"> ■ WA State Women’s Business Enterprise (WBE) Certification #W2F6421079 ■ Federally Certified Women Owned Small Business (WOSB) |
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SELECTED CLIENTS

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| <ul style="list-style-type: none"> ■ University of Washington Medicine ■ Fred Hutchinson Cancer Research Center ■ Avista Utilities | <ul style="list-style-type: none"> ■ Seattle Cancer Care Alliance ■ Washington State Employees Credit Union ■ King County |
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Contact the Alliance at 206-616-8461 OR alliance@u.washington.edu.