

Dan Kennedy

PHILOSOPHY STATEMENT

Management can be more. I want to suggest that if you are a manager, your real work isn't making sure that the job gets done. Your real work is something more. It's helping those you manage to be *engaged* while the job gets done. (Read my accompanying article for more.) When you and your people are ready to go there, I can definitely help. Whether in my role as a leadership coach, coaching trainer or presenter on career engagement, I will work with you and your people so you can add more value by stretching and moving forward personally and professionally.



AREAS OF EXPERTISE/RESULTS

- Coaching leaders at all levels for results that matter
- Coaching abrasive managers for development and increased effectiveness
- Leading Coaching for Leadership Success workshops
- Facilitating Coaching Circles for Leaders
- Offering workshops on fresh and valuable career development topics such as The Engaged Employee and The Seasons of Change: What's Next for Your Career?

EXPERIENCE / SELECTED PROJECTS

Project examples include:

- Successfully coaching individuals who have wanted to change in challenging ways, most notably leaders at different levels who could be called "abrasive" due to inflicting psychological harm on their people.
- Developed leaders in the UW's Financial Management group by teaching Coaching for Leadership Success.
- Offered Coaching for Leadership Success workshops through Bellevue College's Continuing Education Division for several years.
- Created and facilitated Coaching Circles for Pastors as a way to help small groups of religious leaders to regularly come together to learn to coach while supporting each other with their unique challenges.

CREDENTIALS

- B.A., Psychology
- Author, *Creating Results That Matter: A Coaching Manual for Anyone* (2014)
- Co-founder of the area chapter of the International Coach Federation (ICF)
- Professional Certified Coach (ICF), 1997-2011
- Member, Consortium on Abrasive Conduct in Higher Education (CACHE)
- Change Management Specialist (CMS), Management and Strategy Institute, 2013
- Puget Sound Career Development Association, Former Trustee
- Radio and podcast producer of dozens of interviews with best-selling authors like Po Bronson as well as recognized leadership, HR and OD experts such as John Kotter and Meg Wheatley.

SELECTED CLIENTS

- University of Washington, Financial Management
- University of Washington, Training & Development
- City of Seattle, Department of Personnel
- Bellevue College, Continuing Education
- Aerojet Corporation
- AARP, Western Region

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