# UNIVERSITY CONSULTING ALLIANCE

## Paul Figueroa

#### PHILOSOPHY STATEMENT

Paul's organization is a leader in organizational and staff development.

A 12 year veteran of the King County Sheriff's Department, Paul spent much of his career working with street gangs. Drawing on his experience he re-channeled his efforts and for the last 13 years has been working to positively impact the lives of people before law enforcement sees them. In his trainings, programs and keynote addresses, Paul provides the tools people need to ensure a brilliant and happy future. Paul is a highly sought after, skilled and passionate keynote and public speaker.



He helps people and organizations become aware of the changes they would like to make and then provides them with effective tools to get the changes they want.

#### AREAS OF EXPERTISE/RESULTS

- Keynote Speaking
- Retreat Facilitation
- Conflict Prevention/Resolution
- Team Building

Customized trainings: Seven Steps to Phenomenal Management; Communication Skills; Gossip Prevention; Improving Customer Service Skills; Burn Out Prevention; The Language of Leadership; Building Confidence, Competence and Credibility; Success Habits; Mastering Change; Emotional Intelligence

#### **EXPERIENCE / SELECTED PROJECTS**

- Emotional Intelligence and Building Confidence, Competence, and Credibility trainings for Washington State employees through Washington State Department of Personnel
- Numerous keynotes presentations and trainings for the Society for Human Resource Management (SHRM), National Human Resource Manager Association (NHRMA) American Society for Training and Development (ASTD) and the East Meets West HR Conference in Singapore
- Provided "The Big Picture is Amazing" to all staff at Franciscan Hospice
- Provided training on Success Habits and Improving Customer Service Skills at the TRAIN Summit/Conference for Washington State employees

#### **CREDENTIALS**

- 13 years of experience customizing trainings for thousands of staff
- Member National Indian Education Association
- Member American Management Association

### **SELECTED CLIENTS**

- Washington State Department of Personnel
- Pierce County
- Puget Sound Educational Service District
- Neighborcare Health
- City of Auburn
- American Society for Training & Development
- Tacoma Community College
- North Seattle Community College
- Franciscan Hospice
- Childhaven
- Tacoma Public Schools
- HopeLink

Contact the Alliance at 206-616-8461 OR alliance@u.washington.edu.