

VII. STANDING COMMITTEES**B. Finance, Audit and Facilities Committee**Purchase – Angiography SystemsRECOMMENDED ACTION:

It is the recommendation of the administration and the Finance, Audit and Facilities Committee that the President be delegated authority to execute contracts as appropriate with Philips Medical Systems, Inc. in an amount not to exceed \$7,650,000 plus sales tax, for acquisition of angiography systems for Harborview Medical Center; and to execute amendments to such contracts as necessary provided the increase is less than 10% of the not to exceed total amount, and such amendments are reported to the Board of Regents no less often than quarterly.

BACKGROUND:

Harborview Medical Center (HMC) provides a full complement of services in the neurosciences, caring for traumatic head injuries, and for individuals with central nervous system conditions such as stroke, epilepsy, brain tumors and others. HMC doctors have developed a comprehensive, multi-disciplinary service to diagnose and treat complex conditions of the brain. HMC strategic initiatives include growth in these services through its Neuroscience Center of Emphasis.

The treatment of neurological diseases is rapidly evolving, and new imaging techniques can improve the accuracy of diagnosis and expand treatment options. Angiography is an important imaging technique for neurological services, using x-ray pictures inside blood vessels to determine if the vessels are narrowed, leaking, enlarged or blocked. When used in conjunction with non-invasive treatments such as stents and embolizations, patients can be treated in the angiography suite rather than requiring surgery in the operating room.

A new, fourth angiography system is required to support the growth in services for the HMC neuroscience program. As part of its strategic plan for neurosciences, HMC will replace the two older angiography systems after the new system is installed, and upgrade its third system in order to provide the imaging techniques needed for enhanced diagnosis and treatment options.

HMC issued a competitive request for proposals for the new/upgraded angiography systems. Three responses were received. The proposal from Philips Medical Systems was determined to be most responsive to HMC's requirements, and offered the best financial terms for the additional system and the older system replacements and upgrade.

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The new angiography system will be installed in the coming year. Replacement of the two older systems and upgrade of the third will be scheduled over two to three years. While Philips has guaranteed the pricing on these systems, it is likely that new technical features will become available during these years, which it would be valuable for HMC to include in its acquisitions. Therefore, authority is requested to amend these purchases by up to ten percent over the current not to exceed price of \$7,650,000 plus sales tax, and to report such actions taken to the Board of Regents no less often than quarterly.

Funding for the project costs is available from patient revenues.

This request has been approved by the HMC Executive Director, the HMC Board of Trustees, the Vice President for Medical Affairs and Dean of the School of Medicine, and the Executive Vice President.