### VII. STANDING COMMITTEES

B. Finance, Audit and Facilities Committee

Report of Contributions – February and March 2013

For information only.

## Attachments

- 1. UW Foundation Report of Contributions February 2013
- 2. UW Foundation Report of Contributions March 2013



# **Report of Contributions**

All Areas | February 2013

#### **ANNUAL PROGRESS BY CONSTITUENCY**

		Current Mo	nth		Year to Date				
School	Gifts	Private Grants	Total	Donors 1	Gifts	Private Grants	Total	Donors	
UW Medicine	\$2,223,874	\$3,134,529	\$5,358,403	2,326	\$18,005,748	\$56,701,444	\$74,707,192	11,770	
Arts and Sciences	\$663,481	\$355,409	\$1,018,890	1,069	\$12,812,458	\$4,606,499	\$17,418,957	9,274	
Broadcast Services	\$34,887	\$0	\$34,887	6,810	\$4,663,115	\$0	\$4,663,115	14,330	
Built Environments	\$21,687	\$0	\$21,687	65	\$1,432,423	\$1,081,500	\$2,513,923	885	
Business School	\$214,117	\$0	\$214,117	191	\$13,256,797	\$20,000	\$13,276,797	2,757	
Dentistry	\$329,024	\$0	\$329,024	68	\$1,806,280	\$120,450	\$1,926,730	1,075	
Education	\$26,262	\$0	\$26,262	171	\$716,191	\$4,093,206	\$4,809,397	764	
Engineering	\$263,085	\$443,485	\$706,570	286	\$8,885,540	\$4,857,170	\$13,742,710	3,712	
Environment	\$58,277	\$87,754	\$146,031	262	\$4,102,386	\$3,117,793	\$7,220,179	1,892	
Evans School of Public Affairs	\$8,075	\$0	\$8,075	69	\$268,981	\$140,746	\$409,727	596	
Graduate School	\$77,492	\$0	\$77,492	27	\$1,034,101	\$682,355	\$1,716,457	253	
Information School	\$373,108	\$0	\$373,108	98	\$876,596	\$1,744,943	\$2,621,539	581	
Intercollegiate Athletics	\$3,001,192	\$0	\$3,001,192	2,286	\$20,659,963	\$0	\$20,659,963	8,230	
Law	\$62,271	\$0	\$62,271	147	\$1,650,102	\$37,881	\$1,687,983	1,449	
Libraries	\$48,419	\$0	\$48,419	607	\$5,851,562	\$0	\$5,851,562	2,197	
Minority Affairs	\$14,475	\$0	\$14,475	115	\$830,149	\$0	\$830,149	606	
Nursing	\$84,277	\$0	\$84,277	98	\$865,270	\$727,114	\$1,592,384	1,180	
Pharmacy	\$104,558	\$74,835	\$179,393	113	\$1,757,602	\$1,294,545	\$3,052,147	908	
President's Funds	\$46,550	\$0	\$46,550	190	\$1,880,177	\$0	\$1,880,177	995	
Public Health	\$4,294	\$584,241	\$588,535	105	\$446,098	\$15,444,766	\$15,890,863	558	
Social Work	\$16,544	\$883,142	\$899,686	109	\$276,823	\$2,810,264	\$3,087,087	504	
Student Life	\$20,056	\$0	\$20,056	210	\$3,270,237	\$0	\$3,270,237	2,156	
Undergraduate Academic Affairs	\$1,937	\$0	\$1,937	48	\$455,470	\$315,502	\$770,972	516	
University Press	\$250	\$0	\$250	10	\$153,565	\$0	\$153,565	135	
UW Alumni Association	\$63,586	\$0	\$63,586	1,368	\$592,363	\$0	\$592,363	10,570	
UW Bothell	\$31,159	\$350,000	\$381,159	144	\$4,553,771	\$4,778,155	\$9,331,926	517	
UW Tacoma	\$151,046	\$0	\$151,046	155	\$845,887	\$272,461	\$1,118,348	689	
Other University Support	\$27,365	\$109,500	\$136,865	139	\$3,636,526	\$608,363	\$4,244,889	1,085	
Total	\$7,971,348	\$6,022,895	\$13,994,243	16,512	\$115,586,182	\$103,455,157	\$219,041,339	70,253	

<sup>&</sup>lt;sup>1</sup> Donors are defined as those entities who have a credit amount of greater than \$0.00.

The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

### **MONTHLY HIGHLIGHTS**

The UW received \$13.99M in total private voluntary support (\$7.97M in gifts and \$6.02M in grants) in the current month.

Areas including Built Environments, Dentistry, Information School, Intercollegiate Athletics, Law, Libraries, Public Health, Social Work and UW Bothell are ahead of last year's year-to-date totals.



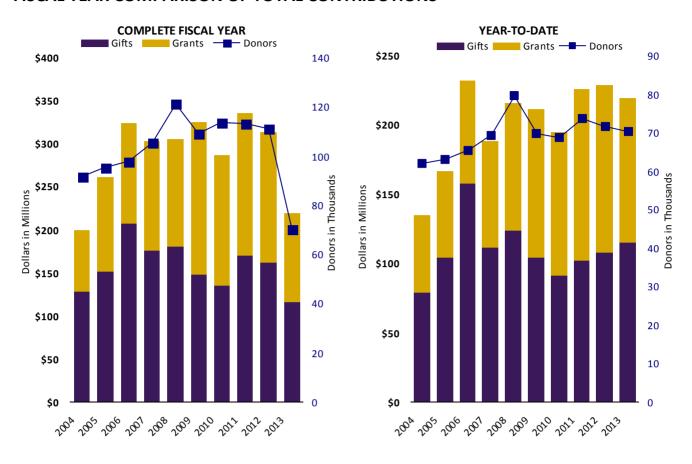
## **DEVELOPMENT SUMMARY BY CONSTITUENCY**

	Current M	onth	Year to D	ate	Prior Year to	Date	Prior Year T	otal
School/Unit	Total	Donors	Total	Donors	Total	Donors	Total	Donors
UW Medicine	\$5,358,403	2,326	\$74,707,192	11,770	\$89,168,595	11,945	\$117,105,011	15,915
Arts and Sciences	\$1,018,890	1,069	\$17,418,957	9,274	\$17,691,988	9,910	\$28,630,072	13,354
Broadcast Services	\$34,887	6,810	\$4,663,115	14,330	\$6,411,554	14,146	\$6,997,556	19,572
College of Built Environments	\$21,687	65	\$2,513,923	885	\$1,014,890	759	\$1,319,922	1,056
Foster School of Business	\$214,117	191	\$13,276,797	2,757	\$15,453,930	3,352	\$20,100,354	4,568
Dentistry	\$329,024	68	\$1,926,730	1,075	\$1,276,458	1,092	\$1,636,141	1,375
Education	\$26,262	171	\$4,809,397	764	\$5,445,391	1,072	\$7,463,438	1,678
Engineering	\$706,570	286	\$13,742,710	3,712	\$14,646,298	3,543	\$22,525,824	4,219
College of the Environment	\$146,031	262	\$7,220,179	1,892	\$7,360,357	1,934	\$10,129,819	2,490
Evans School of Public Affairs	\$8,075	69	\$409,727	596	\$670,409	366	\$1,593,243	553
Graduate School	\$77,492	27	\$1,716,457	253	\$1,831,020	236	\$1,919,499	334
Information School	\$373,108	98	\$2,621,539	581	\$488,467	726	\$1,007,884	869
Intercollegiate Athletics	\$3,001,192	2,286	\$20,659,963	8,230	\$20,071,858	5,938	\$33,580,010	22,875
Law	\$62,271	147	\$1,687,983	1,449	\$1,465,384	1,367	\$2,033,388	1,895
Libraries	\$48,419	607	\$5,851,562	2,197	\$874,615	3,230	\$1,989,175	5,077
Minority Affairs	\$14,475	115	\$830,149	606	\$926,467	587	\$1,099,134	813
Nursing	\$84,277	98	\$1,592,384	1,180	\$2,559,989	1,253	\$2,947,291	1,500
Pharmacy	\$179,393	113	\$3,052,147	908	\$9,673,697	1,113	\$10,883,740	1,373
President's Funds	\$46,550	190	\$1,880,177	995	\$515,014	1,023	\$591,920	1,297
Public Health	\$588,535	105	\$15,890,863	558	\$9,697,860	562	\$11,566,876	749
Social Work	\$899,686	109	\$3,087,087	504	\$2,519,845	605	\$3,619,549	953
Student Life	\$20,056	210	\$3,270,237	2,156	\$4,580,115	2,991	\$6,353,413	3,854
Undergraduate Academic Affairs	\$1,937	48	\$770,972	516	\$1,569,022	373	\$2,037,112	850
University Press	\$250	10	\$153,565	135	\$181,870	193	\$203,245	210
UW Alumni Association	\$63,586	1,368	\$592,363	10,570	\$632,054	11,106	\$1,136,496	19,208
UW Bothell	\$381,159	144	\$9,331,926	517	\$3,739,019	396	\$3,967,991	736
UW Tacoma	\$151,046	155	\$1,118,348	689	\$3,458,711	688	\$4,872,642	981
Other University Support	\$136,865	139	\$4,244,889	1,085	\$4,591,240	946	\$5,791,037	2,161
Total <sup>1</sup>	\$13,994,243	16,512	\$219,041,339	70,253	\$228,516,117	71,556	\$313,101,782	111,145

<sup>&</sup>lt;sup>1</sup> The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.



### FISCAL YEAR COMPARISON OF TOTAL CONTRIBUTIONS



Fiscal Year		Complete Fi	scal Year		Year to Date					
riscai Teal	Gifts	Private Grants	Total	Donors	Gifts	Private Grants	Total	Donors		
2012-2013	\$115,586,182	\$103,455,157	\$219,041,339	70,253	\$115,586,182	\$103,455,157	\$219,041,339	70,253		
2011-2012	\$161,989,170	\$151,112,612	\$313,101,782	111,145	\$108,194,270	\$120,321,847	\$228,516,117	71,556		
2010-2011	\$170,201,978	\$164,435,696	\$334,637,675	113,114	\$102,576,545	\$123,144,473	\$225,721,018	73,567		
2009-2010	\$135,813,022	\$150,815,796	\$286,628,819	113,746	\$91,733,766	\$102,775,253	\$194,509,019	68,785		
2008-2009	\$148,364,809	\$175,713,667	\$324,078,477	109,083	\$104,265,562	\$106,718,673	\$210,984,235	69,832		
2007-2008	\$180,735,444	\$124,224,214	\$304,959,657	121,447	\$123,716,605	\$91,939,632	\$215,656,237	79,650		
2006-2007	\$176,490,215	\$126,399,369	\$302,889,584	105,353	\$111,462,184	\$76,621,679	\$188,083,863	69,266		
2005-2006	\$207,744,231	\$115,261,186	\$323,005,417	97,876	\$157,615,928	\$74,294,061	\$231,909,989	65,298		
2004-2005	\$151,969,925	\$108,802,371	\$260,772,296	95,227	\$104,192,263	\$62,566,371	\$166,758,634	62,962		
2003-2004	\$128,174,367	\$71,603,323	\$199,777,690	91,903	\$79,239,120	\$55,390,822	\$134,629,942	62,105		

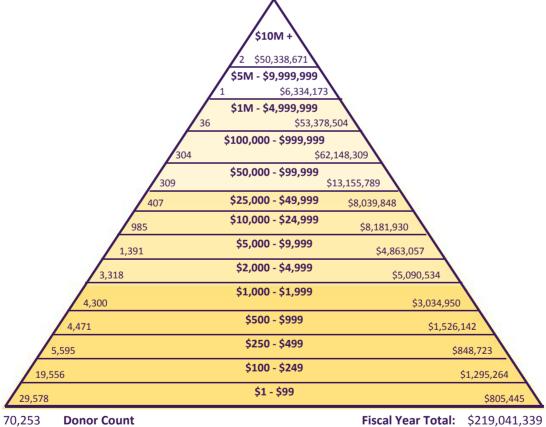
### **ANNUAL FUNDING THEME PROGRESS**

	Year to Date						
Theme	Current Use	Endowment	Total				
Student Support	\$7,224,060	\$10,174,209	\$17,398,270				
Faculty Support	\$9,278,588	\$5,419,464	\$14,698,052				
Program Support for Faculty and Students	\$132,974,812	\$13,114,418	\$146,089,229				
Capital	\$17,077,415	\$330	\$17,077,745				
Excellence Funds	\$22,239,732	\$1,538,311	\$23,778,043				
Total	\$188,794,607	\$30,246,732	\$219,041,339				

### **DEVELOPMENT ACTIVITY BY DONOR TYPE**

	Year to	Date Date	Prior Yea	ır to Date	Prior Fiscal Year		
Donor Type	Donors	Total	Donors	Total	Donors	Total	
Alumni	32,071	\$32,506,861	33,356	\$28,891,927	50,041	\$46,193,706	
Corporations	1,798	\$29,659,176	1,837	\$34,120,266	2,784	\$49,922,648	
Family Foundations	138	\$15,964,066	143	\$12,071,229	170	\$15,990,521	
Foundations	316	\$69,624,882	318	\$76,724,986	407	\$90,656,428	
Non-Alumni	35,515	\$25,944,406	35,501	\$23,089,246	57,161	\$39,634,685	
Organizations	415	\$45,341,949	401	\$53,618,462	582	\$70,703,795	
Total	70,253	\$219,041,339	71,556	\$228,516,117	111,145	\$313,101,782	

### **DEVELOPMENT ACTIVITY PYRAMID**



**Donor Count Fiscal Year Total:** \$219,041,339

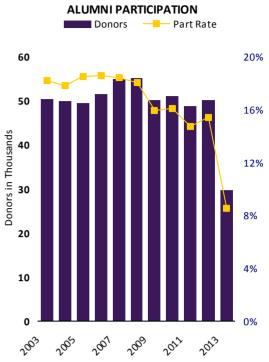
## **ANNUAL PROGRESS BY GIVING LEVEL**

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					\$33,950,243	\$16,388,428	\$50,338,671
\$5M - \$9,999,999						\$6,334,173	\$6,334,173
\$1M - \$4,999,999	\$8,140,091	\$6,807,149	\$9,785,000	\$6,684,092	\$15,398,931	\$6,563,241	\$53,378,504
\$100,000 - \$999,999	\$8,318,870	\$7,802,334	\$4,082,807	\$13,074,104	\$16,695,318	\$12,174,876	\$62,148,309
\$50,000 - \$99,999	\$2,354,290	\$2,405,318	\$913,481	\$3,814,424	\$1,751,732	\$1,916,543	\$13,155,789
\$25,000 - \$49,999	\$2,069,147	\$1,374,588	\$592,460	\$2,121,015	\$923,151	\$959,487	\$8,039,848
\$10,000 - \$24,999	\$2,687,359	\$2,015,246	\$423,670	\$1,904,297	\$579,842	\$571,516	\$8,181,930
\$5,000 - \$9,999	\$2,086,491	\$1,243,576	\$117,232	\$1,014,074	\$150,194	\$251,490	\$4,863,057
\$2,000 - \$4,999	\$2,701,198	\$1,552,254	\$30,590	\$586,052	\$116,806	\$103,633	\$5,090,534
\$1,000 - \$1,999	\$1,544,869	\$1,141,126	\$13,575	\$254,948	\$39,428	\$41,005	\$3,034,950
\$500 - \$999	\$813,219	\$556,014	\$4,951	\$117,378	\$11,572	\$23,008	\$1,526,142
\$250 - \$499	\$494,669	\$300,297	\$250	\$42,719	\$4,748	\$6,040	\$848,723
\$100 - \$249	\$801,604	\$445,959		\$38,297	\$2,472	\$6,933	\$1,295,264
\$1 - \$99	\$495,054	\$300,546	\$50	\$7,776	\$445	\$1,575	\$805,445
Total	\$32,506,861	\$25,944,406	\$15,964,066	\$29,659,176	\$69,624,882	\$45,341,949	\$219,041,339

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					1	1	2
\$5M - \$9,999,999						1	1
\$1M - \$4,999,999	11	7	3	4	7	4	36
\$100,000 - \$999,999	58	74	14	67	53	38	304
\$50,000 - \$99,999	74	99	14	63	27	32	309
\$25,000 - \$49,999	132	134	19	66	27	29	407
\$10,000 - \$24,999	382	360	28	136	41	38	985
\$5,000 - \$9,999	603	528	21	173	25	41	1,391
\$2,000 - \$4,999	1,653	1,351	15	219	38	42	3,318
\$1,000 - \$1,999	1,964	2,028	13	224	33	38	4,300
\$500 - \$999	2,005	2,178	9	221	19	39	4,471
\$250 - \$499	2,368	3,044	1	148	15	19	5,595
\$100 - \$249	8,411	10,777		295	20	53	19,556
\$1 - \$99	14,410	14,935	1	182	10	40	29,578
Total	32,071	35,515	138	1,798	316	415	70,253

## **ALUMNI PARTICIPATION BY CONSTITUENCY (CURRENT FISCAL YEAR)**

		То	UW	То	Unit
		Year	to Date	Year	to Date
Area	Solicitable	Donors	Part Rate	Donors	Part Rate
UW Medicine	20,206	2,545	12.60%	1,716	8.49%
Arts and Sciences	158,093	12,995	8.22%	3,856	2.44%
Business School	40,686	4,468	10.98%	1,500	3.69%
Built Environments	8,782	928	10.57%	459	5.23%
Dentistry	4,729	847	17.91%	569	12.03%
Education	18,344	2,140	11.67%	448	2.44%
Engineering	34,946	3,364	9.63%	1,859	5.32%
Environment	12,029	1,080	8.98%	542	4.51%
Evans School of Public Affairs	3,068	431	14.05%	215	7.01%
Interdisc. Grad. Programs	2,457	237	9.65%		
Interdisc. Undergrad. Programs					
Interschool Programs	2,564	350	13.65%		
Information School	5,322	736	13.83%	344	6.46%
Law	8,572	1,211	14.13%	820	9.57%
School of Nursing	9,128	1,250	13.69%	719	7.88%
Pharmacy	3,851	644	16.72%	545	14.15%
Public Health	5,138	556	10.82%	219	4.26%
Social Work	6,969	656	9.41%	346	4.96%
UW Bothell	9,945	549	5.52%	220	2.21%
UW Tacoma	11,337	494	4.36%	274	2.42%
Unspecified	8,909	912	10.24%		
ALL UW TOTAL	345,483	32,071	9.28%		



## **ALUMNI PARTICIPATION BY CONSTITUENCY (PREVIOUS FISCAL YEAR)**

			To UW			To Unit			
		Year t	o Date	FY To	otal	Year t	to Date	FY Total	
Area	Solicitable	Donors	Part Rate	Donors	Part Rate	Donors	Part Rate	Donors	PFY Final
UW Medicine	19,296	2,591	13.43%	3,580	18.55%	1,725	8.94%	2,285	11.84%
Arts and Sciences	148,325	13,542	9.13%	20,873	14.07%	4,264	2.87%	5,289	3.57%
<b>Business School</b>	38,811	4,700	12.11%	7,631	19.66%	1,773	4.57%	2,436	6.28%
Built Environments	8,372	886	10.58%	1,343	16.04%	381	4.55%	483	5.77%
Dentistry	4,598	799	17.38%	1,091	23.73%	502	10.92%	598	13.01%
Education	17,578	2,117	12.04%	3,173	18.05%	377	2.14%	493	2.80%
Engineering	33,380	3,438	10.30%	4,957	14.85%	1,858	5.57%	2,240	6.71%
Environment	11,457	1,136	9.92%	1,717	14.99%	507	4.43%	700	6.11%
<b>Evans School of Public Affairs</b>	2,773	415	14.97%	655	23.62%	143	5.16%	214	7.72%
Interdisc. Grad. Programs	2,239	234	10.45%	328	14.65%				
Interdisc. Undergrad. Programs									
Interschool Programs	2,406	350	14.55%	497	20.66%				
Information School	4,882	806	16.51%	1,075	22.02%	440	9.01%	523	10.71%
Law	8,074	1,213	15.02%	1,766	21.87%	716	8.87%	916	11.35%
School of Nursing	8,737	1,289	14.75%	1,715	19.63%	719	8.23%	855	9.79%
Pharmacy	3,705	734	19.81%	958	25.86%	577	15.57%	692	18.68%
Public Health	4,728	517	10.93%	787	16.65%	154	3.26%	233	4.93%
Social Work	6,543	677	10.35%	999	15.27%	331	5.06%	445	6.80%
UW Bothell	8,323	517	6.21%	999	12.00%	111	1.33%	228	2.74%
UW Tacoma	9,481	487	5.14%	971	10.24%	175	1.85%	288	3.04%
Unspecified	9,066	907	10.00%	1,442	15.91%				
ALL UW TOTAL	324,647	32,883	10.13%	50,041	15.41%				

The University of Washington Alumni Association is the broad-based engagement vehicle for University Advancement and the University of Washington. Through its strategically designed programs, the UW Alumni Association invites alumni, donors and friends to engage in the life of the UW. Research indicates that engaged alumni and friends are more inclined to support the University and its students. The UW Alumni Association is proud to develop a solid base of support for the University of Washington.



### **UWAA Member Giving by Constituency**

	Solicitable		Member	Aluı	nni Giving
School	Alumni	Members <sup>1</sup>	Donors	Members	Non Members
UW Medicine	20,206	1,914	765	39.97%	8.01%
Arts and Sciences	158,093	19,355	4,704	24.30%	3.45%
Business School	40,686	7,344	2,135	29.07%	3.59%
Built Environments	8,782	1,131	306	27.06%	5.52%
Dentistry	4,729	1,040	443	42.60%	7.67%
Education	18,344	2,853	842	29.51%	4.57%
Engineering	34,946	4,543	1,230	27.07%	4.85%
Environment	12,029	1,443	336	23.28%	4.12%
<b>Evans School of Public Affairs</b>	3,068	356	111	31.18%	7.45%
Interdisc. Grad. Programs	2,457	209	61	29.19%	5.34%
Interschool Programs	2,564	558	168	30.11%	5.08%
Information School	5,322	791	224	28.32%	7.59%
Law	8,572	1,106	434	39.24%	8.16%
School of Nursing	9,128	1,332	431	32.36%	7.64%
Pharmacy	3,851	638	271	42.48%	8.34%
Public Health	5,138	433	139	32.10%	6.27%
Social Work	6,969	605	179	29.59%	5.01%
UW Bothell	9,945	882	145	16.44%	1.85%
UW Tacoma	11,337	829	127	15.32%	1.46%
Unspecified	8,909	1,807	454	25.12%	2.24%
Non-Alumni		9,007	4,284	47.56%	
Total	345,483	54,786	16,025	29.25%	

### **Alumni Activity**

1 in 3.5 registrants at 2010 UW events were UWAA members

1 in 25 registrants at 2010 UW events were UW donors

3 in 4 registrants at 2010 UW events were Solicitable Alumni 1 in 25 UWAA members attended a 2010 UW event

1 in 3 2009-2010 Football/Basketball season ticket holders were UWAA members

1 in 7 UWAA members were 2009-2010 Football/Basketball season ticket holders

### Top 10 Membership by Class Year

Class Year	Part. Rate	Class Year	Population
1955	23.03%	2012	1,777
1954	21.66%	1971	1,123
1953	21.58%	1973	1,107
1959	20.76%	1974	1,063
1946	20.75%	1972	1,060
1956	20.54%	1970	1,057
1957	20.47%	1976	1,037
1958	20.25%	1975	1,011
1960	20.09%	1977	970
1950	19.84%	1968	932

## **Activity Participation - Rolling 3 Year Total**<sup>2</sup>

School <sup>3</sup>	Participants	Part. Donors	% Donors	Alum Non-Part.	Alum Non-Par Donor	% Non-Part Donor
UW Medicine	5,160	3,525	68.31%	20,886	3,008	14.40%
Arts and Sciences	20,413	3,824	18.73%	138,704	6,994	5.04%
<b>Built Environments</b>	2,037	771	37.85%	7,351	607	8.26%
Business School	8,484	2,172	25.60%	33,567	2,940	8.76%
Dentistry	2,139	813	38.01%	2,857	393	13.76%
Education	2,282	273	11.96%	16,341	751	4.60%
Engineering	4,085	1,163	28.47%	31,605	2,944	9.31%
Environment	1,770	728	41.13%	10,942	923	8.44%
<b>Evans School of Public Affairs</b>	1,142	421	36.87%	2,201	276	12.54%
Graduate School	459	169	36.82%	2,259	7	0.31%
Information School	925	318	34.38%	4,612	697	15.11%
Law	2,696	1,028	38.13%	6,275	935	14.90%
Libraries	811	790	97.41%			
Nursing	1,249	441	35.31%	8,174	1,207	14.77%
Pharmacy	566	327	57.77%	3,536	852	24.10%
Public Health	835	260	31.14%	4,168	357	8.57%
Social Work	1,116	406	36.38%	6,126	579	9.45%
UW Bothell	1,133	280	24.71%	9,258	704	7.60%
UW Tacoma	955	328	34.35%	10,726	878	8.19%

<sup>&</sup>lt;sup>1</sup> Members include paid Annual Members, Lifetime Members, and TPC Level Donors

Source: University of Washington Alumni Association



<sup>&</sup>lt;sup>2</sup> 3-Years consists of any activity since 7/1/2009

<sup>&</sup>lt;sup>3</sup> Activity is based on a unit affiliated Alumni or Donor being labeled as a positive RSVP, host, speaker, or participant at any tracked UW activity.



# **Report of Contributions**

All Areas | March 2013

#### **ANNUAL PROGRESS BY CONSTITUENCY**

		Current Mo	nth		Year to Date				
School	Gifts	Private Grants	Total	Donors 1	Gifts	Private Grants	Total	Donors	
UW Medicine	\$5,035,772	\$8,499,999	\$13,535,771	1,948	\$23,544,123	\$65,201,443	\$88,745,566	12,410	
Arts and Sciences	\$544,347	\$142,310	\$686,657	1,158	\$14,141,156	\$4,748,809	\$18,889,965	9,955	
Broadcast Services	\$2,229,626	\$0	\$2,229,626	6,161	\$6,892,741	\$0	\$6,892,741	15,139	
Built Environments	\$53,769	\$0	\$53,769	64	\$1,486,192	\$1,081,500	\$2,567,692	928	
Business School	\$229,881	\$0	\$229,881	433	\$13,455,718	\$20,000	\$13,475,718	3,041	
Dentistry	\$115,354	\$0	\$115,354	110	\$1,921,634	\$120,450	\$2,042,084	1,139	
Education	\$22,344	\$0	\$22,344	110	\$743,535	\$4,093,206	\$4,836,741	835	
Engineering	\$1,075,219	\$1,136,649	\$2,211,868	366	\$9,960,759	\$5,993,819	\$15,954,578	3,934	
Environment	\$355,618	\$163,006	\$518,624	259	\$4,458,004	\$3,280,799	\$7,738,803	2,066	
Evans School of Public Affairs	\$45,457	\$5,000	\$50,457	70	\$314,438	\$145,746	\$460,184	645	
Graduate School	\$2,789	\$21,000	\$23,789	28	\$1,016,890	\$703,355	\$1,720,245	266	
Information School	\$40,203	\$0	\$40,203	90	\$916,799	\$1,744,943	\$2,661,742	633	
Intercollegiate Athletics	\$2,895,709	\$0	\$2,895,709	3,971	\$23,540,612	\$0	\$23,540,612	10,589	
Law	\$108,288	\$0	\$108,288	142	\$1,758,390	\$37,881	\$1,796,271	1,548	
Libraries	\$98,524	\$0	\$98,524	773	\$5,950,102	\$0	\$5,950,102	2,942	
Minority Affairs	\$23,860	\$0	\$23,860	113	\$869,067	\$0	\$869,067	622	
Nursing	\$76,399	\$55,468	\$131,867	100	\$941,669	\$782,582	\$1,724,251	1,236	
Pharmacy	\$166,459	\$78,221	\$244,680	122	\$1,924,062	\$1,372,766	\$3,296,828	984	
President's Funds	\$9,779	\$0	\$9,779	138	\$1,889,956	\$0	\$1,889,956	1,081	
Public Health	\$29,519	\$48,836	\$78,355	93	\$475,617	\$15,493,602	\$15,969,218	594	
Social Work	\$42,203	\$0	\$42,203	277	\$319,026	\$2,810,264	\$3,129,290	709	
Student Life	\$426,084	\$0	\$426,084	273	\$3,691,421	\$0	\$3,691,421	2,377	
Undergraduate Academic Affairs	\$27,064	\$0	\$27,064	141	\$482,534	\$315,502	\$798,036	638	
University Press	\$15,700	\$0	\$15,700	6	\$169,265	\$0	\$169,265	137	
UW Alumni Association	\$69,782	\$0	\$69,782	1,465	\$647,785	\$0	\$647,785	11,760	
UW Bothell	\$89,787	\$1,028,961	\$1,118,748	114	\$4,643,558	\$5,807,116	\$10,450,674	576	
UW Tacoma	\$94,655	\$0	\$94,655	106	\$940,542	\$272,461	\$1,213,003	744	
Other University Support	\$326,188	\$173,713	\$499,901	124	\$3,930,161	\$782,076	\$4,712,237	1,137	
Total	\$14,250,379	\$11,353,163	\$25,603,541	18,028	\$131,025,755	\$114,808,320	\$245,834,074	77,276	

<sup>&</sup>lt;sup>1</sup> Donors are defined as those entities who have a credit amount of greater than \$0.00.

The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

### **MONTHLY HIGHLIGHTS**

The UW received \$25.60M in total private voluntary support (\$14.25M in gifts and \$11.35M in grants) in the current month.

Areas including Arts and Sciences, Broadcast Services, Built Environments, Dentistry, Information School, Law, Libraries, Public Health, Social Work and UW Bothell are ahead of last year's year-to-date totals.



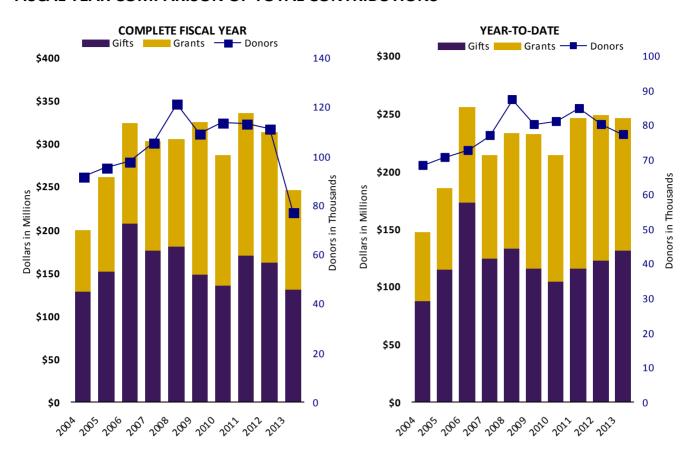
## **DEVELOPMENT SUMMARY BY CONSTITUENCY**

	Current M	onth	Year to D	ate	Prior Year to	Date	Prior Year T	otal
School/Unit	Total	Donors	Total	Donors	Total	Donors	Total	Donors
UW Medicine	\$13,535,771	1,948	\$88,745,566	12,410	\$96,048,585	12,993	\$117,105,011	15,915
Arts and Sciences	\$686,657	1,158	\$18,889,965	9,955	\$18,287,139	10,491	\$28,630,072	13,354
Broadcast Services	\$2,229,626	6,161	\$6,892,741	15,139	\$6,516,154	16,032	\$6,997,556	19,572
College of Built Environments	\$53,769	64	\$2,567,692	928	\$1,088,381	807	\$1,319,922	1,056
Foster School of Business	\$229,881	433	\$13,475,718	3,041	\$18,255,406	3,689	\$20,100,354	4,568
Dentistry	\$115,354	110	\$2,042,084	1,139	\$1,399,439	1,134	\$1,636,141	1,375
Education	\$22,344	110	\$4,836,741	835	\$5,563,287	1,162	\$7,463,438	1,678
Engineering	\$2,211,868	366	\$15,954,578	3,934	\$17,510,457	3,655	\$22,525,824	4,219
College of the Environment	\$518,624	259	\$7,738,803	2,066	\$7,843,165	2,105	\$10,129,819	2,490
Evans School of Public Affairs	\$50,457	70	\$460,184	645	\$674,153	399	\$1,593,243	553
Graduate School	\$23,789	28	\$1,720,245	266	\$1,832,877	243	\$1,919,499	334
Information School	\$40,203	90	\$2,661,742	633	\$499,619	768	\$1,007,884	869
Intercollegiate Athletics	\$2,895,709	3,971	\$23,540,612	10,589	\$23,816,781	8,039	\$33,580,010	22,875
Law	\$108,288	142	\$1,796,271	1,548	\$1,578,607	1,438	\$2,033,388	1,895
Libraries	\$98,524	773	\$5,950,102	2,942	\$1,006,806	3,977	\$1,989,175	5,077
Minority Affairs	\$23,860	113	\$869,067	622	\$955,134	616	\$1,099,134	813
Nursing	\$131,867	100	\$1,724,251	1,236	\$2,590,930	1,335	\$2,947,291	1,500
Pharmacy	\$244,680	122	\$3,296,828	984	\$9,695,991	1,162	\$10,883,740	1,373
President's Funds	\$9,779	138	\$1,889,956	1,081	\$543,665	1,104	\$591,920	1,297
Public Health	\$78,355	93	\$15,969,218	594	\$9,964,573	640	\$11,566,876	749
Social Work	\$42,203	277	\$3,129,290	709	\$2,615,736	835	\$3,619,549	953
Student Life	\$426,084	273	\$3,691,421	2,377	\$5,501,395	3,240	\$6,353,413	3,854
Undergraduate Academic Affairs	\$27,064	141	\$798,036	638	\$1,581,170	444	\$2,037,112	850
University Press	\$15,700	6	\$169,265	137	\$189,970	200	\$203,245	210
UW Alumni Association	\$69,782	1,465	\$647,785	11,760	\$721,922	12,812	\$1,136,496	19,208
UW Bothell	\$1,118,748	114	\$10,450,674	576	\$3,758,933	451	\$3,967,991	736
UW Tacoma	\$94,655	106	\$1,213,003	744	\$3,538,433	745	\$4,872,642	981
Other University Support	\$499,901	124	\$4,712,237	1,137	\$4,660,429	1,112	\$5,791,037	2,161
Total <sup>1</sup>	\$25,603,541	18,028	\$245,834,074	77,276	\$248,239,136	80,033	\$313,101,782	111,145

<sup>&</sup>lt;sup>1</sup> The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.  $\,$ 



### FISCAL YEAR COMPARISON OF TOTAL CONTRIBUTIONS



Fiscal Year		Complete Fi	scal Year		Year to Date					
riscai Teal	Gifts	Private Grants	Total	Donors	Gifts	Private Grants	Total	Donors		
2012-2013	\$131,025,755	\$114,808,320	\$245,834,074	77,276	\$131,025,755	\$114,808,320	\$245,834,074	77,276		
2011-2012	\$161,989,170	\$151,112,612	\$313,101,782	111,145	\$122,867,660	\$125,371,476	\$248,239,136	80,033		
2010-2011	\$170,201,978	\$164,435,696	\$334,637,675	113,114	\$116,012,269	\$129,320,858	\$245,333,127	84,726		
2009-2010	\$135,813,022	\$150,815,796	\$286,628,819	113,746	\$105,043,051	\$108,341,354	\$213,384,405	81,006		
2008-2009	\$148,364,809	\$175,713,667	\$324,078,477	109,083	\$116,100,795	\$115,613,536	\$231,714,331	80,180		
2007-2008	\$180,735,444	\$124,224,214	\$304,959,657	121,447	\$132,985,022	\$99,910,341	\$232,895,363	87,433		
2006-2007	\$176,490,215	\$126,399,369	\$302,889,584	105,353	\$124,552,021	\$89,059,944	\$213,611,965	76,956		
2005-2006	\$207,744,231	\$115,261,186	\$323,005,417	97,876	\$172,770,589	\$81,941,825	\$254,712,414	72,765		
2004-2005	\$151,969,925	\$108,802,371	\$260,772,296	95,227	\$115,356,793	\$69,335,008	\$184,691,801	70,733		
2003-2004	\$128,174,367	\$71,603,323	\$199,777,690	91,903	\$86,890,630	\$59,858,287	\$146,748,917	68,371		

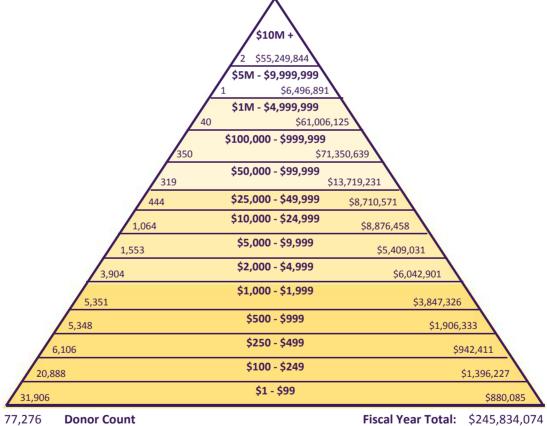
### **ANNUAL FUNDING THEME PROGRESS**

	Year to Date					
Theme	Current Use	Endowment	Total			
Student Support	\$7,596,122	\$11,107,323	\$18,703,444			
Faculty Support	\$10,711,084	\$5,501,747	\$16,212,831			
Program Support for Faculty and Students	\$150,619,687	\$14,179,703	\$164,799,390			
Capital	\$18,276,765	\$430	\$18,277,195			
Excellence Funds	\$26,299,440	\$1,541,774	\$27,841,214			
Total	\$213,503,099	\$32,330,976	\$245,834,074			

### **DEVELOPMENT ACTIVITY BY DONOR TYPE**

	Year to	Date Date	Prior Yea	r to Date	Prior Fiscal Year		
Donor Type	Donors	Total	Donors	Total	Donors	Total	
Alumni	34,891	\$36,151,283	36,607	\$35,026,916	50,041	\$46,193,706	
Corporations	2,006	\$33,770,245	2,056	\$38,525,819	2,784	\$49,922,648	
Family Foundations	145	\$16,078,066	151	\$12,326,346	170	\$15,990,521	
Foundations	343	\$72,721,658	334	\$78,467,654	407	\$90,656,428	
Non-Alumni	39,429	\$32,058,463	40,444	\$27,517,412	57,161	\$39,634,685	
Organizations	462	\$55,054,359	441	\$56,374,991	582	\$70,703,795	
Total	77,276	\$245,834,074	80,033	\$248,239,136	111,145	\$313,101,782	

### **DEVELOPMENT ACTIVITY PYRAMID**



**Fiscal Year Total:** \$245,834,074

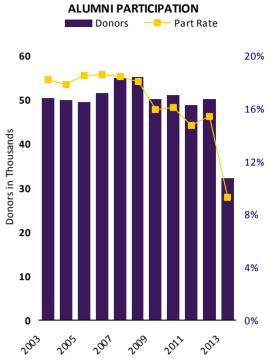
## **ANNUAL PROGRESS BY GIVING LEVEL**

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					\$34,005,768	\$21,244,076	\$55,249,844
\$5M - \$9,999,999						\$6,496,891	\$6,496,891
\$1M - \$4,999,999	\$9,150,091	\$9,593,307	\$9,785,000	\$7,922,962	\$15,576,112	\$8,978,653	\$61,006,125
\$100,000 - \$999,999	\$9,009,542	\$9,662,228	\$4,237,807	\$14,746,949	\$19,519,808	\$14,174,305	\$71,350,639
\$50,000 - \$99,999	\$2,502,250	\$2,451,427	\$815,481	\$4,260,250	\$1,641,696	\$2,048,126	\$13,719,231
\$25,000 - \$49,999	\$2,070,437	\$1,623,408	\$617,460	\$2,425,297	\$1,001,223	\$972,745	\$8,710,571
\$10,000 - \$24,999	\$2,969,744	\$2,038,034	\$449,290	\$2,140,858	\$618,199	\$660,334	\$8,876,458
\$5,000 - \$9,999	\$2,377,282	\$1,403,325	\$120,612	\$1,085,060	\$170,944	\$251,807	\$5,409,031
\$2,000 - \$4,999	\$3,185,130	\$1,888,607	\$30,590	\$666,744	\$123,316	\$148,513	\$6,042,901
\$1,000 - \$1,999	\$1,955,433	\$1,496,642	\$16,075	\$295,323	\$44,732	\$39,121	\$3,847,326
\$500 - \$999	\$1,009,411	\$725,835	\$5,451	\$131,145	\$11,422	\$23,069	\$1,906,333
\$250 - \$499	\$543,368	\$341,012	\$250	\$45,652	\$5,073	\$7,057	\$942,411
\$100 - \$249	\$847,170	\$497,057		\$41,276	\$2,772	\$7,953	\$1,396,227
\$1 - \$99	\$531,423	\$337,581	\$50	\$8,728	\$594	\$1,709	\$880,085
Total	\$36,151,283	\$32,058,463	\$16,078,066	\$33,770,245	\$72,721,658	\$55,054,359	\$245,834,074

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					1	1	2
\$5M - \$9,999,999						1	1
\$1M - \$4,999,999	12	9	3	4	7	5	40
\$100,000 - \$999,999	64	93	15	72	61	45	350
\$50,000 - \$99,999	77	99	13	70	25	35	319
\$25,000 - \$49,999	140	153	20	74	28	29	444
\$10,000 - \$24,999	413	375	31	156	44	45	1,064
\$5,000 - \$9,999	681	594	21	188	28	41	1,553
\$2,000 - \$4,999	1,928	1,611	15	251	41	58	3,904
\$1,000 - \$1,999	2,464	2,535	15	263	37	37	5,351
\$500 - \$999	2,390	2,647	10	243	19	39	5,348
\$250 - \$499	2,565	3,344	1	157	16	23	6,106
\$100 - \$249	8,872	11,614		321	22	59	20,888
\$1 - \$99	15,285	16,355	1	207	14	44	31,906
Total	34,891	39,429	145	2,006	343	462	77,276

## **ALUMNI PARTICIPATION BY CONSTITUENCY (CURRENT FISCAL YEAR)**

					•
		То	UW	То	Unit
		Year	to Date	Year	to Date
Area	Solicitable	Donors	Part Rate	Donors	Part Rate
UW Medicine	20,206	2,709	13.41%	1,780	8.81%
Arts and Sciences	158,093	14,132	8.94%	3,948	2.50%
Business School	40,686	4,927	12.11%	1,561	3.84%
Built Environments	8,782	991	11.28%	436	4.96%
Dentistry	4,729	932	19.71%	596	12.60%
Education	18,344	2,332	12.71%	466	2.54%
Engineering	34,946	3,606	10.32%	1,918	5.49%
Environment	12,029	1,215	10.10%	620	5.15%
Evans School of Public Affairs	3,068	488	15.91%	236	7.69%
Interdisc. Grad. Programs	2,457	254	10.34%		
Interdisc. Undergrad. Programs					
Interschool Programs	2,564	382	14.90%		
Information School	5,322	792	14.88%	387	7.27%
Law	8,572	1,296	15.12%	845	9.86%
School of Nursing	9,128	1,328	14.55%	728	7.98%
Pharmacy	3,851	702	18.23%	584	15.16%
Public Health	5,138	603	11.74%	233	4.53%
Social Work	6,969	751	10.78%	370	5.31%
UW Bothell	9,945	604	6.07%	243	2.44%
UW Tacoma	11,337	536	4.73%	282	2.49%
Unspecified	8,909	1,023	11.48%		
ALL UW TOTAL	345,483	34,891	10.10%		



## **ALUMNI PARTICIPATION BY CONSTITUENCY (PREVIOUS FISCAL YEAR)**

			To UW			To Unit			
		Year t	o Date	FY To	otal	Year t	to Date	FY Total	
Area	Solicitable	Donors	Part Rate	Donors	Part Rate	Donors	Part Rate	Donors	PFY Final
UW Medicine	19,296	2,807	14.55%	3,580	18.55%	1,844	9.56%	2,285	11.84%
Arts and Sciences	148,325	14,671	9.89%	20,873	14.07%	4,454	3.00%	5,289	3.57%
<b>Business School</b>	38,811	5,201	13.40%	7,631	19.66%	1,850	4.77%	2,436	6.28%
Built Environments	8,372	959	11.45%	1,343	16.04%	410	4.90%	483	5.77%
Dentistry	4,598	872	18.96%	1,091	23.73%	519	11.29%	598	13.01%
Education	17,578	2,326	13.23%	3,173	18.05%	414	2.36%	493	2.80%
Engineering	33,380	3,654	10.95%	4,957	14.85%	1,901	5.70%	2,240	6.71%
Environment	11,457	1,264	11.03%	1,717	14.99%	578	5.04%	700	6.11%
<b>Evans School of Public Affairs</b>	2,773	456	16.44%	655	23.62%	162	5.84%	214	7.72%
Interdisc. Grad. Programs	2,239	254	11.34%	328	14.65%				
Interdisc. Undergrad. Programs									
Interschool Programs	2,406	383	15.92%	497	20.66%				
Information School	4,882	867	17.76%	1,075	22.02%	464	9.50%	523	10.71%
Law	8,074	1,308	16.20%	1,766	21.87%	745	9.23%	916	11.35%
School of Nursing	8,737	1,374	15.73%	1,715	19.63%	764	8.74%	855	9.79%
Pharmacy	3,705	776	20.94%	958	25.86%	606	16.36%	692	18.68%
Public Health	4,728	587	12.42%	787	16.65%	190	4.02%	233	4.93%
Social Work	6,543	770	11.77%	999	15.27%	400	6.11%	445	6.80%
UW Bothell	8,323	579	6.96%	999	12.00%	134	1.61%	228	2.74%
UW Tacoma	9,481	541	5.71%	971	10.24%	198	2.09%	288	3.04%
Unspecified	9,066	1,074	11.85%	1,442	15.91%				
ALL UW TOTAL	324,647	35,842	11.04%	50,041	15.41%				

The University of Washington Alumni Association is the broad-based engagement vehicle for University Advancement and the University of Washington. Through its strategically designed programs, the UW Alumni Association invites alumni, donors and friends to engage in the life of the UW. Research indicates that engaged alumni and friends are more inclined to support the University and its students. The UW Alumni Association is proud to develop a solid base of support for the University of Washington.



### **UWAA Member Giving by Constituency**

	Solicitable		Member	Aluı	nni Giving
School	Alumni	Members 1	Donors	Members	Non Members
UW Medicine	20,206	1,931	826	42.78%	8.25%
Arts and Sciences	158,093	19,431	5,145	26.48%	3.71%
Business School	40,686	7,365	2,375	32.25%	3.88%
Built Environments	8,782	1,131	326	28.82%	5.91%
Dentistry	4,729	1,045	488	46.70%	7.19%
Education	18,344	2,851	896	31.43%	5.45%
Engineering	34,946	4,543	1,324	29.14%	5.07%
Environment	12,029	1,448	381	26.31%	4.82%
<b>Evans School of Public Affairs</b>	3,068	364	121	33.24%	8.91%
Interdisc. Grad. Programs	2,457	211	64	30.33%	5.97%
Interschool Programs	2,564	557	176	31.60%	6.03%
Information School	5,322	798	246	30.83%	8.24%
Law	8,572	1,112	463	41.64%	8.65%
School of Nursing	9,128	1,336	465	34.81%	7.97%
Pharmacy	3,851	643	288	44.79%	9.60%
Public Health	5,138	429	140	32.63%	7.14%
Social Work	6,969	610	194	31.80%	5.76%
UW Bothell	9,945	883	157	17.78%	2.39%
UW Tacoma	11,337	830	131	15.78%	1.89%
Unspecified	8,909	1,806	522	28.90%	2.75%
Non-Alumni		9,173	4,779	52.10%	
Total	345,483	55,138	17,623	31.96%	

### **Alumni Activity**

1 in 3.5 registrants at 2010 UW events were
UWAA members

1 in 25 registrants at 2010 UW events were
UW donors

3 in 4 registrants at 2010 UW events were

Solicitable Alumni
1 in 25 UWAA members attended
a 2010 UW event

1 in 3 2009-2010 Football/Basketball season ticket holders were UWAA members

1 in 7 UWAA members were 2009-2010 Football/Basketball season ticket holders

### Top 10 Membership by Class Year

Class Year	Part. Rate	Class Year	Population
1955	22.99%	2012	1,798
1953	21.63%	1971	1,125
1954	21.56%	1973	1,114
1959	20.96%	1972	1,067
1946	20.85%	1974	1,067
1957	20.50%	1970	1,060
1956	20.44%	1976	1,045
1958	20.24%	1975	1,013
1960	20.09%	1977	978
1950	19.77%	1968	930

## **Activity Participation - Rolling 3 Year Total**<sup>2</sup>

School <sup>3</sup>	Participants	Part. Donors	% Donors	Alum Non-Part.	Alum Non-Par Donor	% Non-Part Donor
UW Medicine	5,184	3,549	68.46%	20,886	3,026	14.49%
Arts and Sciences	20,549	3,854	18.76%	139,493	7,014	5.03%
Built Environments	2,052	776	37.82%	7,353	609	8.28%
Business School	8,510	2,179	25.61%	33,651	2,967	8.82%
Dentistry	2,144	821	38.29%	2,852	396	13.88%
Education	2,308	278	12.05%	16,373	758	4.63%
Engineering	4,110	1,174	28.56%	31,732	2,952	9.30%
Environment	1,788	737	41.22%	10,971	927	8.45%
<b>Evans School of Public Affairs</b>	1,162	434	37.35%	2,215	276	12.46%
Graduate School	464	172	37.07%	2,268	7	0.31%
Information School	974	348	35.73%	4,589	676	14.73%
Law	2,732	1,051	38.47%	6,249	931	14.90%
Libraries	816	795	97.43%			
Nursing	1,252	443	35.38%	8,190	1,208	14.75%
Pharmacy	567	329	58.02%	3,557	859	24.15%
Public Health	837	261	31.18%	4,207	362	8.60%
Social Work	1,201	488	40.63%	6,117	575	9.40%
UW Bothell	1,141	282	24.72%	9,447	717	7.59%
UW Tacoma	959	332	34.62%	10,928	888	8.13%

<sup>&</sup>lt;sup>1</sup> Members include paid Annual Members, Lifetime Members, and TPC Level Donors

Source: University of Washington Alumni Association



<sup>&</sup>lt;sup>2</sup> 3-Years consists of any activity since 7/1/2009

<sup>&</sup>lt;sup>3</sup> Activity is based on a unit affiliated Alumni or Donor being labeled as a positive RSVP, host, speaker, or participant at any tracked UW activity.