

VII. STANDING COMMITTEES

B. Finance, Audit and Facilities Committee

Metropolitan Tract Quarterly Report for the Quarter Ended September 30, 2012

For information only.

*Attachment*

Metropolitan Tract Quarterly Report for the Quarter Ended September 30, 2012

# Metropolitan Tract Quarterly Report

## Q3 ended 9/30/2012

### Q3 Performance Notables:

- Leasing activity was strong in Q3 with increased interest in both office and retail space
- Total occupancy on the Metropolitan Tract is 89%. Vacancies are concentrated in low rise office space and retail space
- The Olympic Hotel occupancy has increased 6% year-to-date and revenue has increased 9%
- Capital expenditures are significantly less than budgeted due to the timing of completion of projects and cash outflow
- Revenue was less than budgeted due to the timing of rent concessions made in Q3 and the seasonality of percentage rents from retail tenants
- A distribution of \$8 million was made to the University in November

### Market News:

- Office vacancy in the Seattle Central Business District (CBD) is currently 14.4% and relatively unchanged from Q2
- Leasing activity slowed slightly in Q3 with positive absorption of only 20,000 square feet in the CBD
- Property sales transactions of \$2.18 billion have occurred Year-to-Date in the Seattle commercial office market

## Operations & Cash Flow

(Millions \$ )

|                                     | Quarter Ended 9/30 |          | YTD      |          |
|-------------------------------------|--------------------|----------|----------|----------|
|                                     | Actual             | Budget   | Actual   | Budget   |
| Revenues <sup>1</sup>               | \$ 5.4             | \$ 5.6   | \$ 17.4  | \$ 16.8  |
| Operating Expenses <sup>2</sup>     | \$ (1.0)           | \$ (1.2) | \$ (3.6) | \$ (3.6) |
| NOI                                 | \$ 4.4             | \$ 4.4   | \$ 13.7  | \$ 13.3  |
| Non-Operating Expenses <sup>3</sup> | \$ (0.5)           | \$ (0.7) | \$ (1.5) | \$ (2.1) |
| Net Income                          | \$ 3.9             | \$ 3.7   | \$ 12.3  | \$ 11.2  |
| Capital & TIs                       | \$ -               | \$ (1.3) | \$ (1.4) | \$ (3.8) |
| Net Cash Flow                       | \$ 3.9             | \$ 2.4   | \$ 10.9  | \$ 7.4   |
| Distribution to University          | \$ -               | \$ -     | \$ -     | \$ -     |
| Increase/(Decrease) in Cash         | \$ 3.9             | \$ 2.4   | \$ 10.9  | \$ 7.4   |

<sup>1</sup> Revenues include rent from tenant leases, operating savings payments from Unico and Leasehold Excise Tax receipts from tenants.

<sup>2</sup> Operating Expenses include Leasehold Excise Tax payments, earthquake insurance, professional fees and Met Tract Real Estate Office management expenses.

<sup>3</sup> Non-Operating Expenses include funding for the UW Real Estate office for non-Metro Tract University real estate services

## Metropolitan Tract Portfolio



| Unico Portfolio   |            | Olympic Hotel      |           | Cobb Building     |           | Rainier Tower Sublease |            |
|-------------------|------------|--------------------|-----------|-------------------|-----------|------------------------|------------|
| Rainier Tower     | 569,155    | Luxury Hotel Rooms | 450       | Residential Units | 91        | Sublease Space         | 379,463    |
| Financial Center  | 339,527    | Office Space       | 15,500    | Retail Space      | 18,171    | Lease Expiration       | 10/31/2014 |
| Puget Sound Plaza | 274,885    | Retail Space       | 28,000    | Lease Expiration  | 3/22/2050 | Annual Revenue         | \$1M (net) |
| IBM Building      | 225,129    | Parking Stalls     | 787       | Annual Revenue    | \$200K    |                        |            |
| Skinner Building  | 193,672    | Lease Expiration   | 10/1/2040 |                   |           |                        |            |
| Total Office      | 1,602,368  | Annual Revenue     | \$3M      |                   |           |                        |            |
| Retail Space      | 141,806    |                    |           |                   |           |                        |            |
| Parking Stalls    | 744        |                    |           |                   |           |                        |            |
| Lease Expiration  | 10/31/2014 |                    |           |                   |           |                        |            |
| Annual Revenue    | \$16.5M    |                    |           |                   |           |                        |            |