### VII. STANDING COMMITTEES

B. Finance, Audit and Facilities Committee

Report of Contributions – October and November 2012

For information only.

### Attachments

- 1. UW Foundation Report of Contributions for October 2012
- 2. UW Foundation Report of Contributions for November 2012



# **Report of Contributions**

All Areas | October 2012

### ANNUAL PROGRESS BY CONSTITUENCY

		Current Mo	nth		Year to Date			
School	Gifts	Private Grants	Total	Donors <sup>1</sup>	Gifts	Private Grants	Total	Donors
UW Medicine	\$2,364,633	\$4,771,933	\$7,136,566	2,844	\$6,393,161	\$23,363,296	\$29,756,457	5,340
Arts and Sciences	\$1,347,643	\$924,567	\$2,272,210	1,555	\$3,775,849	\$2,782,657	\$6,558,507	4,152
Broadcast Services	\$249,892		\$249,892	438	\$581,751		\$581,751	7,505
Built Environments	\$97,562		\$97,562	91	\$267,893		\$267,893	316
Business School	\$351,264		\$351,264	362	\$1,190,550		\$1,190,550	1,111
Dentistry	\$99,941		\$99,941	142	\$325,997		\$325,997	406
Education	\$5,504	\$1,019,453	\$1,024,957	81	\$71,325	\$1,608,402	\$1,679,727	238
Engineering	\$894,843	\$1,256,415	\$2,151,258	870	\$3,856,098	\$2,629,713	\$6,485,811	1,665
Environment	\$282,957	\$400,874	\$683,831	210	\$739,671	\$1,969,379	\$2,709,050	627
Evans School of Public Affairs	\$85,687		\$85,687	210	\$170,230	\$109,996	\$280,226	426
Graduate School	\$361,104	\$10,779	\$371,883	27	\$516,834	\$556,607	\$1,073,441	62
Information School	\$53,083		\$53,083	88	\$414,570		\$414,570	275
Intercollegiate Athletics	\$2,301,861		\$2,301,861	1,287	\$10,154,107		\$10,154,107	4,769
Law	\$177,058		\$177,058	84	\$587,717	\$10,000	\$597,717	466
Libraries	\$1,265,077		\$1,265,077	109	\$4,508,566		\$4,508,566	542
Minority Affairs	\$160,674		\$160,674	117	\$236,308		\$236,308	224
Nursing	\$19,145	\$29,408	\$48,553	148	\$275,466	\$449,825	\$725,291	403
Pharmacy	\$161,234		\$161,234	144	\$607,981	\$200,854	\$808,835	354
President's Funds	\$12,869		\$12,869	96	\$156,241		\$156,241	396
Public Health	\$9,239	\$491,086	\$500,325	97	\$177,723	\$2,920,294	\$3,098,017	225
Social Work	\$86,927	\$316,651	\$403,579	52	\$176,373	\$316,651	\$493,024	142
Student Life	\$83,858		\$83,858	293	\$993,956		\$993,956	759
Undergraduate Academic Affairs	\$24,336		\$24,336	78	\$163,348	\$4,818	\$168,166	277
University Press	\$1,210		\$1,210	6	\$79,640		\$79,640	32
UW Alumni Association	\$80,830		\$80,830	1,629	\$275,845		\$275,845	5,060
UW Bothell	\$2,038,733	\$129,010	\$2,167,743	148	\$4,334,819	\$279,648	\$4,614,467	310
UW Tacoma	\$60,668		\$60,668	121	\$228,700	\$214,500	\$443,200	378
Other University Support	\$625,789	\$6,000	\$631,789	108	\$2,163,039	\$231,871	\$2,394,910	620
Total	\$13,303,621	\$9,356,176	\$22,659,797	10,754	\$43,423,756	\$37,648,513	\$81,072,269	34,275

### **MONTHLY HIGHLIGHTS**

The UW received \$22.66M in total private voluntary support (\$13.30M in gifts and \$9.36M in grants) in the current month.

Areas including Built Environments, Education, Engineering, Environment, Information School, Libraries, Minority Affairs, Nursing, Student Life, University Press, UW Alumni Association and UW Bothell are ahead of last year's year-to-date totals.

( 07/01/2012 - 10/31/2012 )

Source: University Advancement, Information Management Report # devrpts\_s1211258

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<sup>&</sup>lt;sup>1</sup> Donors are defined as those entities who have a credit amount of greater than \$0.00.

The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

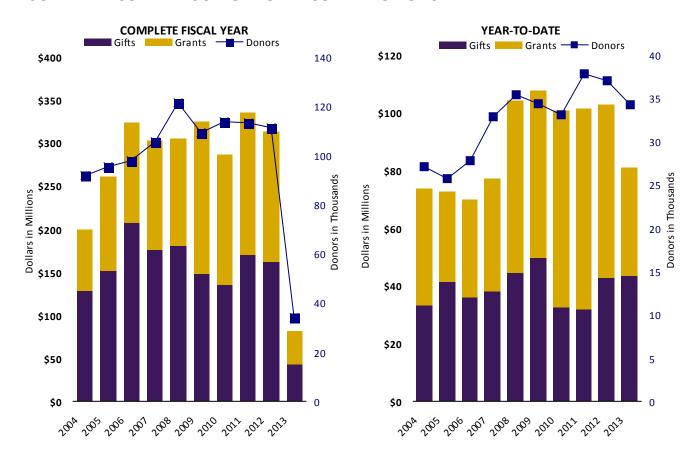
### **DEVELOPMENT SUMMARY BY CONSTITUENCY**

	Current M	onth	Year to D	Year to Date		Date	Prior Year Total	
School	Total	Donors	Total	Donors	Total	Donors	Total	Donors
UW Medicine	\$7,136,566	2,844	\$29,756,457	5,340	\$47,772,803	4,960	\$117,105,011	15,880
Arts and Sciences	\$2,272,210	1,555	\$6,558,507	4,152	\$8,335,806	4,484	\$28,630,072	13,296
Broadcast Services	\$249,892	438	\$581,751	7,505	\$3,397,140	9,922	\$6,997,556	19,560
Built Environments	\$97,562	91	\$267,893	316	\$177,527	196	\$1,319,922	1,054
Business School	\$351,264	362	\$1,190,550	1,111	\$2,429,319	1,631	\$20,100,354	4,568
Dentistry	\$99,941	142	\$325,997	406	\$669,091	547	\$1,636,141	1,329
Education	\$1,024,957	81	\$1,679,727	238	\$1,059,344	526	\$7,463,438	1,659
Engineering	\$2,151,258	870	\$6,485,811	1,665	\$4,784,004	1,724	\$22,525,824	4,219
Environment	\$683,831	210	\$2,709,050	627	\$2,267,293	707	\$10,129,819	2,489
Evans School of Public Affairs	\$85,687	210	\$280,226	426	\$468,771	222	\$1,593,243	551
Graduate School	\$371,883	27	\$1,073,441	62	\$1,519,827	119	\$1,919,499	309
Information School	\$53,083	88	\$414,570	275	\$278,087	481	\$1,007,884	868
Intercollegiate Athletics	\$2,301,861	1,287	\$10,154,107	4,769	\$10,448,709	3,701	\$33,580,010	22,874
Law	\$177,058	84	\$597,717	466	\$607,468	342	\$2,033,388	1,894
Libraries	\$1,265,077	109	\$4,508,566	542	\$230,610	933	\$1,989,175	5,077
Minority Affairs	\$160,674	117	\$236,308	224	\$70,986	225	\$1,099,134	809
Nursing	\$48,553	148	\$725,291	403	\$497,067	326	\$2,947,291	1,495
Pharmacy	\$161,234	144	\$808,835	354	\$1,014,489	470	\$10,883,740	1,346
President's Funds	\$12,869	96	\$156,241	396	\$254,011	420	\$591,920	1,297
Public Health	\$500,325	97	\$3,098,017	225	\$6,614,733	256	\$11,566,876	748
Social Work	\$403,579	52	\$493,024	142	\$563,512	153	\$3,619,549	953
Student Life	\$83,858	293	\$993,956	759	\$737,233	1,440	\$6,353,413	3,844
Undergraduate Academic Affairs	\$24,336	78	\$168,166	277	\$325,890	119	\$2,037,112	850
University Press	\$1,210	6	\$79,640	32	\$40,265	22	\$203,245	210
UW Alumni Association	\$80,830	1,629	\$275,845	5,060	\$269,706	4,869	\$1,136,496	19,208
UW Bothell	\$2,167,743	148	\$4,614,467	310	\$2,443,773	200	\$3,967,991	676
UW Tacoma	\$60,668	121	\$443,200	378	\$1,745,253	323	\$4,872,642	980
Other University Support	\$631,789	108	\$2,394,910	620	\$3,629,862	552	\$5,791,037	2,134
Total <sup>1</sup>	\$22,659,797	10,754	\$81,072,269	34,275	\$102,652,578	36,988	\$313,101,782	111,145

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<sup>&</sup>lt;sup>1</sup> The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

### FISCAL YEAR COMPARISON OF TOTAL CONTRIBUTIONS



Fiscal Year		Complete Fi	scal Year		Year to Date				
FISCAI TEAT	Gifts Private Gra		Total Donors		Gifts	Private Grants	Total	Donors	
2012-2013	\$43,423,756	\$37,648,513	\$81,072,269	34,275	\$43,423,756	\$37,648,513	\$81,072,269	34,275	
2011-2012	\$161,989,170	\$151,112,612	\$313,101,782	111,145	\$42,910,682	\$59,741,896	\$102,652,578	36,988	
2010-2011	\$170,201,978	\$164,435,696	\$334,637,675	113,114	\$31,679,814	\$69,703,954	\$101,383,768	37,765	
2009-2010	\$135,813,022	\$150,815,796	\$286,628,819	113,746	\$32,546,330	\$68,005,530	\$100,551,861	33,089	
2008-2009	\$148,364,809	\$175,713,667	\$324,078,477	109,083	\$49,857,078	\$57,782,127	\$107,639,204	34,295	
2007-2008	\$180,735,444	\$124,224,214	\$304,959,657	121,447	\$44,642,366	\$59,284,704	\$103,927,070	35,334	
2006-2007	\$176,490,215	\$126,399,369	\$302,889,584	105,353	\$38,054,245	\$38,896,258	\$76,950,503	32,831	
2005-2006	\$207,744,231	\$115,261,186	\$323,005,417	97,876	\$35,905,189	\$33,783,873	\$69,689,062	27,797	
2004-2005	\$151,969,925	\$108,802,371	\$260,772,296	95,227	\$41,342,960	\$31,333,435	\$72,676,395	25,706	
2003-2004	\$128,174,367	\$71,603,323	\$199,777,690	91,903	\$33,364,731	\$40,123,767	\$73,488,498	27,121	

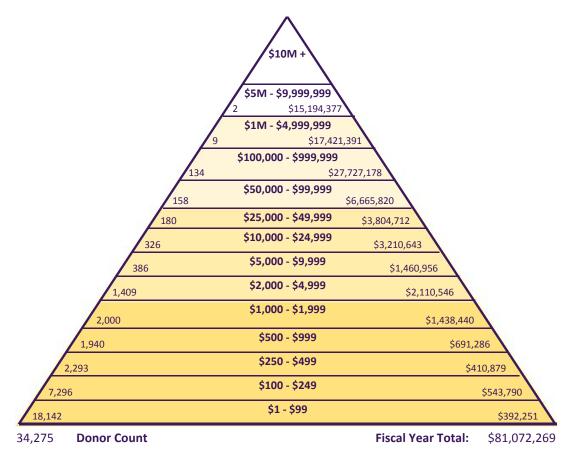
### **ANNUAL FUNDING THEME PROGRESS**

	Year to Date					
Theme	Current Use	Endowment	Total			
Student Support	\$2,574,842	\$3,076,660	\$5,651,502			
Faculty Support	\$4,543,049	\$516,073	\$5,059,122			
Program Support for Faculty and Students	\$49,364,669	\$6,545,549	\$55,910,218			
Capital	\$7,319,332	\$55	\$7,319,387			
Excellence Funds	\$6,601,148	\$530,892	\$7,132,040			
Total	\$70,403,040	\$10,669,229	\$81,072,269			

### **DEVELOPMENT ACTIVITY BY DONOR TYPE**

	Year to Date		Prior Year	to Date	Prior Fiscal Year		
Donor Type	Donors	Total	Donors <sup>1</sup>	Total	Donors	Total	
Alumni	15,679	\$10,146,454	16,933	\$9,129,544	50,041	\$46,193,706	
Corporations	852	\$12,824,613	889	\$15,950,044	2,784	\$49,922,648	
Family Foundations	51	\$4,216,273	59	\$4,296,415	170	\$15,990,521	
Foundations	176	\$22,677,315	178	\$37,272,847	407	\$90,656,428	
Non-Alumni	17,302	\$11,089,307	18,704	\$7,547,628	57,161	\$39,634,685	
Organizations	215	\$20,118,307	225	\$28,456,099	582	\$70,703,795	
Total	34,275	\$81,072,269	36,988	\$102,652,578	111,145	\$313,101,782	

### **DEVELOPMENT ACTIVITY PYRAMID**



<sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data at the end of the prior fiscal year.

( 07/01/2012 - 10/31/2012 )
Source: University Advancement, Information Management Report # devrpts\_s1211258



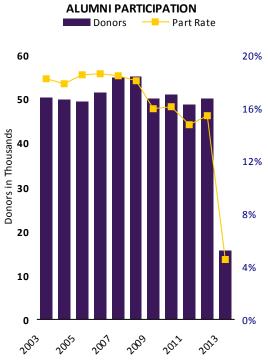
### **ANNUAL PROGRESS BY GIVING LEVEL**

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +							\$0
\$5M - \$9,999,999					\$6,963,354	\$8,231,023	\$15,194,377
\$1M - \$4,999,999	\$1,045,880	\$4,250,000	\$3,050,000	\$1,000,000	\$5,298,529	\$2,776,982	\$17,421,391
\$100,000 - \$999,999	\$3,281,499	\$1,883,701	\$384,631	\$6,854,954	\$8,433,898	\$6,888,495	\$27,727,178
\$50,000 - \$99,999	\$838,390	\$1,385,898	\$354,972	\$1,978,322	\$949,531	\$1,158,707	\$6,665,820
\$25,000 - \$49,999	\$871,746	\$654,333	\$220,000	\$1,111,788	\$469,467	\$477,378	\$3,804,712
\$10,000 - \$24,999	\$690,116	\$713,501	\$136,074	\$930,212	\$405,387	\$335,353	\$3,210,643
\$5,000 - \$9,999	\$477,047	\$331,479	\$51,770	\$409,439	\$47,875	\$143,346	\$1,460,956
\$2,000 - \$4,999	\$1,039,631	\$597,494	\$10,000	\$316,758	\$74,294	\$72,369	\$2,110,546
\$1,000 - \$1,999	\$705,073	\$561,909	\$6,575	\$121,535	\$25,797	\$17,551	\$1,438,440
\$500 - \$999	\$370,968	\$242,243	\$2,000	\$62,226	\$4,112	\$9,736	\$691,286
\$250 - \$499	\$222,271	\$161,883	\$250	\$19,661	\$3,258	\$3,555	\$410,879
\$100 - \$249	\$343,924	\$178,186		\$16,904	\$1,524	\$3,253	\$543,790
\$1 - \$99	\$259,908	\$128,681		\$2,814	\$290	\$558	\$392,251
Total	\$10,146,454	\$11,089,307	\$4,216,273	\$12,824,613	\$22,677,315	\$20,118,307	\$81,072,269

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +							0
\$5M - \$9,999,999					1	1	2
\$1M - \$4,999,999	2	2	1	1	2	1	9
\$100,000 - \$999,999	20	29	3	31	28	23	134
\$50,000 - \$99,999	33	55	7	31	13	19	158
\$25,000 - \$49,999	56	54	6	34	14	16	180
\$10,000 - \$24,999	94	111	7	68	26	20	326
\$5,000 - \$9,999	146	127	10	70	8	25	386
\$2,000 - \$4,999	665	562	6	122	27	27	1,409
\$1,000 - \$1,999	902	949	6	105	21	17	2,000
\$500 - \$999	925	872	4	117	6	16	1,940
\$250 - \$499	1,049	1,154	1	67	11	11	2,293
\$100 - \$249	3,587	3,538		134	12	25	7,296
\$1 - \$99	8,200	9,849		72	7	14	18,142
Total	15,679	17,302	51	852	176	215	34,275

## **ALUMNI PARTICIPATION BY CONSTITUENCY (CURRENT FISCAL YEAR)**

		To UW		То	Unit
		Year	to Date	Year	to Date
Area	Solicitable	Donors	Part Rate	Donors	Part Rate
UW Medicine	20,206	1,165	5.77%	790	3.91%
Arts and Sciences	158,093	6,764	4.28%	2,408	1.52%
Business School	40,686	2,289	5.63%	815	2.00%
Built Environments	8,782	390	4.44%	109	1.24%
Dentistry	4,729	381	8.06%	255	5.39%
Education	18,344	923	5.03%	78	0.43%
Engineering	34,946	1,672	4.78%	1,179	3.37%
Environment	12,029	430	3.57%	132	1.10%
Evans School of Public Affairs	3,068	222	7.24%	93	3.03%
Interdisc. Grad. Programs	2,457	105	4.27%		
Interschool Programs	2,564	137	5.34%		
Information School	5,322	391	7.35%	215	4.04%
Law	8,572	506	5.90%	241	2.81%
School of Nursing	9,128	539	5.90%	269	2.95%
Pharmacy	3,851	280	7.27%	200	5.19%
Public Health	5,138	266	5.18%	43	0.84%
Social Work	6,969	278	3.99%	56	0.80%
UW Bothell	9,945	304	3.06%	90	0.90%
UW Tacoma	11,337	300	2.65%	140	1.23%
Unspecified	8,909	395	4.43%		
ALL UW TOTAL	345,483	15,679	4.54%		



# **ALUMNI PARTICIPATION BY CONSTITUENCY (PREVIOUS FISCAL YEAR)**

			To U	W			To U	Jnit	
		Year to	Date Date	FY To	otal	Year to Date		FY Total	
Area	Solicitable	Donors <sup>1</sup>	Part Rate	Donors	Part Rate	Donors	Part Rate	Donors	PFY Final
UW Medicine	19,296	1,119	5.80%	3,580	18.55%	670	3.47%	2,285	11.84%
Arts and Sciences	148,325	7,203	4.86%	20,873	14.07%	2,052	1.38%	5,289	3.57%
Business School	38,811	2,516	6.48%	7,631	19.66%	971	2.50%	2,436	6.28%
Built Environments	8,372	365	4.36%	1,343	16.04%	78	0.93%	483	5.77%
Dentistry	4,598	433	9.42%	1,091	23.73%	276	6.00%	598	13.01%
Education	17,578	973	5.54%	3,173	18.05%	84	0.48%	493	2.80%
Engineering	33,380	1,755	5.26%	4,957	14.85%	930	2.79%	2,240	6.71%
Environment	11,457	456	3.98%	1,717	14.99%	145	1.27%	700	6.11%
Evans School of Public Affairs	2,773	200	7.21%	655	23.62%	62	2.24%	214	7.72%
Interdisc. Grad. Programs	2,239	123	5.49%	328	14.65%				
Interdisc. Undergrad. Programs									
Interschool Programs	2,406	187	7.77%	497	20.66%				
Information School	4,882	506	10.36%	1,075	22.02%	306	6.27%	523	10.71%
Law	8,074	435	5.39%	1,766	21.87%	164	2.03%	916	11.35%
School of Nursing	8,737	500	5.72%	1,715	19.63%	167	1.91%	855	9.79%
Pharmacy	3,705	316	8.53%	958	25.86%	227	6.13%	692	18.68%
Public Health	4,728	217	4.59%	787	16.65%	28	0.59%	233	4.93%
Social Work	6,543	272	4.16%	999	15.27%	70	1.07%	445	6.80%
UW Bothell	8,323	301	3.62%	999	12.00%	41	0.49%	228	2.74%
UW Tacoma	9,481	267	2.82%	971	10.24%	71	0.75%	288	3.04%
Unspecified	9,066	423	4.67%	1,442	15.91%				
ALL UW TOTAL	324,647	16,324	5.03%	50,041	15.41%				

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<sup>&</sup>lt;sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data on the date this report was run in the prior fiscal year.

The University of Washington Alumni Association is the broad-based engagement vehicle for University Advancement and the University of Washington. Through its strategically designed programs, the UW Alumni Association invites alumni, donors and friends to engage in the life of the UW. Research indicates that engaged alumni and friends are more inclined to support the University and its students. The UW Alumni Association is proud to develop a solid base of support for the University of Washington.



## **UWAA Member Giving by Constituency**

OWAA MCMBCI G	Solicitable		Member		nni Giving
School	Alumni	Members 1	Donors	Members	Non Members
UW Medicine	20,206	1,857	363	19.55%	3.72%
Arts and Sciences	158,093	19,266	2,554	13.26%	1.95%
Business School	40,686	7,270	1,102	15.16%	2.20%
Built Environments	8,782	1,131	154	13.62%	2.00%
Dentistry	4,729	957	196	20.48%	3.58%
Education	18,344	2,819	370	13.13%	2.29%
Engineering	34,946	4,511	655	14.52%	2.49%
Environment	12,029	1,424	129	9.06%	1.82%
<b>Evans School of Public Affairs</b>	3,068	359	58	16.16%	4.50%
Interdisc. Grad. Programs	2,457	213	30	14.08%	2.45%
Interdisc. Undergrad. Progra					
Interschool Programs	2,564	558	68	12.19%	2.04%
Information School	5,322	789	116	14.70%	4.79%
Law	8,572	1,077	186	17.27%	3.44%
School of Nursing	9,128	1,313	212	16.15%	3.25%
Pharmacy	3,851	638	131	20.53%	3.80%
Public Health	5,138	421	68	16.15%	3.26%
Social Work	6,969	599	81	13.52%	2.23%
UW Bothell	9,945	892	84	9.42%	1.16%
UW Tacoma	11,337	831	76	9.15%	1.07%
Unspecified	8,909	1,802	203	11.27%	1.45%
Non-Alumni		8,529	2,132	25.00%	
Total	345,483	53,536	8,084	15.10%	

### **Alumni Activity**

11 in 25 registrants at 2012 UW events were UWAA members
1 in 20 registrants at 2012 UW events were UW donors
9 in 10 registrants at 2012 UW events were Solicitable Alumni
1 in 50 UWAA members attended a 2012 UW event
2 in 5 2011-2012 Football/Basketball season ticket holders were UWAA members
1 in 6 UWAA members were 2011-2012

#### **Top 10 Membership by Class Year**

Football/Basketball season ticket holders

Class Year	Part. Rate	Class Year	Population
1955	22.85%	2012	1,376
1953	21.53%	1971	1,113
1954	21.51%	1973	1,090
1946	20.88%	1974	1,060
1959	20.83%	1970	1,048
1956	20.67%	1972	1,040
1957	20.31%	1976	1,026
1960	20.22%	1975	999
1958	20.17%	1977	958
1950	19.91%	1968	910

## **Activity Participation - Rolling 3 Year Total** <sup>3</sup>

School <sup>2</sup>	Participants	Part. Donors	% Donors	Alum Non-Part.	Alum Non-Par Donor	% Non-Part Donor
Intercollegiate Athletics	1,659	1,628	98.13%			
UW Medicine	3,992	2,837	71.07%	21,384	3,040	14.22%
Arts and Sciences	14,965	3,019	20.17%	144,888	7,254	5.01%
Built Environments	1,695	670	39.53%	7,645	599	7.84%
Business School	6,160	1,710	27.76%	35,902	3,138	8.74%
Dentistry	1,653	654	39.56%	3,283	402	12.24%
Education	1,561	209	13.39%	17,150	728	4.24%
Engineering	2,950	872	29.56%	32,764	3,025	9.23%
Environment	1,236	535	43.28%	11,352	933	8.22%
Evans School of Public Affairs	915	370	40.44%	2,409	286	11.87%
Graduate School	351	137	39.03%	2,280	6	0.26%
Information School	550	205	37.27%	4,966	745	15.00%
Law	1,848	749	40.53%	7,068	1,072	15.17%
Libraries	642	629	97.98%			
Nursing	885	322	36.38%	8,538	1,245	14.58%
Pharmacy	319	202	63.32%	3,730	911	24.42%
Public Health	571	183	32.05%	4,326	346	8.00%
Social Work	736	323	43.89%	6,538	600	9.18%
UW Bothell	765	217	28.37%	9,383	668	7.12%
UW Tacoma	738	281	38.08%	10,830	832	7.68%

 $<sup>^{\</sup>rm 1}$  Members include paid Annual Members, Lifetime Members, and TPC Level Donors

Source: University of Washington Alumni Association



<sup>&</sup>lt;sup>2</sup> Activity is based on a unit affiliated Alumni or Donor being labeled as a positive RSVP, host, speaker, or participant at any tracked UW activity.

<sup>&</sup>lt;sup>3</sup> 3-Years consists of any activity since 7/1/2009



# **Report of Contributions**

All Areas | November 2012

### ANNUAL PROGRESS BY CONSTITUENCY

		Current Mo	nth			Year to Da	ate	
School	Gifts	Private Grants	Total	Donors <sup>1</sup>	Gifts	Private Grants	Total	Donors
UW Medicine	\$2,115,948	\$15,503,982	\$17,619,930	2,548	\$8,511,042	\$38,867,278	\$47,378,320	6,577
Arts and Sciences	\$1,283,630	\$213,286	\$1,496,916	1,655	\$5,059,455	\$2,995,943	\$8,055,398	5,377
Broadcast Services	\$23,969		\$23,969	516	\$605,719		\$605,719	10,000
Built Environments	\$240,520	\$128,500	\$369,020	158	\$508,413	\$128,500	\$636,913	458
Business School	\$501,486		\$501,486	427	\$1,692,036		\$1,692,036	1,471
Dentistry	\$112,163	\$8,243	\$120,406	164	\$438,160	\$8,243	\$446,403	537
Education	\$449,187	\$658,068	\$1,107,255	139	\$520,511	\$2,266,470	\$2,786,981	316
Engineering	\$454,931	\$1,148,480	\$1,603,411	609	\$4,310,779	\$3,778,193	\$8,088,972	2,181
Environment	\$891,545	\$616,299	\$1,507,844	278	\$1,631,216	\$2,585,678	\$4,216,894	835
Evans School of Public Affairs	\$5,467		\$5,467	57	\$176,122	\$109,996	\$286,118	466
Graduate School	\$20,609	\$61,569	\$82,178	45	\$537,443	\$618,176	\$1,155,619	91
Information School	\$28,808	\$1,744,943	\$1,773,751	81	\$443,377	\$1,744,943	\$2,188,320	336
Intercollegiate Athletics	\$1,718,620		\$1,718,620	761	\$11,843,483		\$11,843,483	5,329
Law	\$442,030		\$442,030	261	\$1,029,747	\$10,000	\$1,039,747	679
Libraries	\$317,800		\$317,800	334	\$4,826,366		\$4,826,366	845
Minority Affairs	\$45,348		\$45,348	351	\$281,656		\$281,656	474
Nursing	\$79,738	\$194,789	\$274,527	349	\$352,704	\$644,614	\$997,318	708
Pharmacy	\$404,464	\$1,018,856	\$1,423,320	114	\$1,012,445	\$1,219,710	\$2,232,155	438
President's Funds	\$32,269		\$32,269	199	\$188,510		\$188,510	524
Public Health	\$67,785	\$7,428,175	\$7,495,960	118	\$245,508	\$10,348,469	\$10,593,977	286
Social Work	\$9,822	\$7,655	\$17,477	132	\$186,169	\$324,306	\$510,476	248
Student Life	\$57,713		\$57,713	463	\$1,051,669		\$1,051,669	1,154
Undergraduate Academic Affairs	\$4,964	\$310,684	\$315,648	74	\$168,362	\$315,502	\$483,864	326
University Press	\$24,075		\$24,075	18	\$103,715		\$103,715	44
UW Alumni Association	\$88,100		\$88,100	1,709	\$363,895		\$363,895	6,566
UW Bothell	\$30,621	\$305,520	\$336,141	100	\$4,365,440	\$585,168	\$4,950,608	350
UW Tacoma	\$251,756	\$57,961	\$309,717	195	\$480,457	\$272,461	\$752,918	480
Other University Support	\$1,038,573	\$110,000	\$1,148,573	186	\$3,201,612	\$341,871	\$3,543,483	738
Total	\$10,741,939	\$29,517,010	\$40,258,949	10,930	\$54,136,009	\$67,165,522	\$121,301,531	43,617

### **MONTHLY HIGHLIGHTS**

The UW received \$40.26M in total private voluntary support (\$10.74M in gifts and \$29.52M in grants) in the current month.

Areas including Built Environments, Education, Engineering, Information School, Law, Libraries, Minority Affairs, Nursing, Public Health, University Press, UW Alumni Association and UW Bothell are ahead of last year's year-to-date totals.

(07/01/2012 - 11/30/2012)

Source: University Advancement, Information Management Report # devrpts\_s1212184



<sup>&</sup>lt;sup>1</sup> Donors are defined as those entities who have a credit amount of greater than \$0.00.

The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

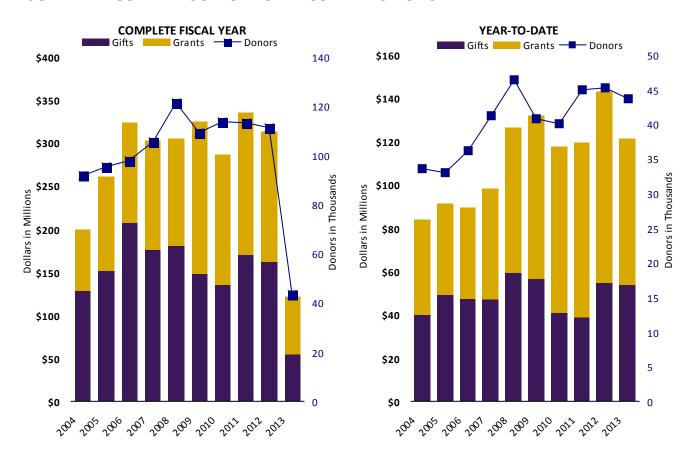
### **DEVELOPMENT SUMMARY BY CONSTITUENCY**

	Current M	onth	Year to D	ate	Prior Year to	Date	Prior Year T	otal
School	Total	Donors	Total	Donors	Total	Donors	Total	Donors
UW Medicine	\$17,619,930	2,548	\$47,378,320	6,577	\$65,197,335	6,854	\$117,105,011	15,880
Arts and Sciences	\$1,496,916	1,655	\$8,055,398	5,377	\$9,124,028	5,909	\$28,630,072	13,296
Broadcast Services	\$23,969	516	\$605,719	10,000	\$4,135,427	10,182	\$6,997,556	19,560
Built Environments	\$369,020	158	\$636,913	458	\$231,960	338	\$1,319,922	1,054
Business School	\$501,486	427	\$1,692,036	1,471	\$3,045,049	2,010	\$20,100,354	4,568
Dentistry	\$120,406	164	\$446,403	537	\$733,057	709	\$1,636,141	1,329
Education	\$1,107,255	139	\$2,786,981	316	\$1,076,382	573	\$7,463,438	1,659
Engineering	\$1,603,411	609	\$8,088,972	2,181	\$6,621,433	2,270	\$22,525,824	4,219
Environment	\$1,507,844	278	\$4,216,894	835	\$4,482,222	921	\$10,129,819	2,489
Evans School of Public Affairs	\$5,467	57	\$286,118	466	\$591,938	241	\$1,593,243	551
Graduate School	\$82,178	45	\$1,155,619	91	\$1,666,107	141	\$1,919,499	309
Information School	\$1,773,751	81	\$2,188,320	336	\$291,705	540	\$1,007,884	868
Intercollegiate Athletics	\$1,718,620	761	\$11,843,483	5,329	\$12,222,245	4,589	\$33,580,010	22,874
Law	\$442,030	261	\$1,039,747	679	\$658,321	556	\$2,033,388	1,894
Libraries	\$317,800	334	\$4,826,366	845	\$271,037	1,099	\$1,989,175	5,077
Minority Affairs	\$45,348	351	\$281,656	474	\$275,826	392	\$1,099,134	809
Nursing	\$274,527	349	\$997,318	708	\$886,902	669	\$2,947,291	1,495
Pharmacy	\$1,423,320	114	\$2,232,155	438	\$8,025,902	568	\$10,883,740	1,346
President's Funds	\$32,269	199	\$188,510	524	\$292,109	508	\$591,920	1,297
Public Health	\$7,495,960	118	\$10,593,977	286	\$8,156,267	305	\$11,566,876	748
Social Work	\$17,477	132	\$510,476	248	\$685,080	299	\$3,619,549	953
Student Life	\$57,713	463	\$1,051,669	1,154	\$3,945,370	1,767	\$6,353,413	3,844
Undergraduate Academic Affairs	\$315,648	74	\$483,864	326	\$801,734	154	\$2,037,112	850
University Press	\$24,075	18	\$103,715	44	\$42,265	23	\$203,245	210
UW Alumni Association	\$88,100	1,709	\$363,895	6,566	\$363,205	6,553	\$1,136,496	19,208
UW Bothell	\$336,141	100	\$4,950,608	350	\$2,455,623	223	\$3,967,991	676
UW Tacoma	\$309,717	195	\$752,918	480	\$2,851,065	379	\$4,872,642	980
Other University Support	\$1,148,573	186	\$3,543,483	738	\$3,744,129	642	\$5,791,037	2,134
Total <sup>1</sup>	\$40,258,949	10,930	\$121,301,531	43,617	\$142,873,721	45,245	\$313,101,782	111,145

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<sup>&</sup>lt;sup>1</sup> The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

### FISCAL YEAR COMPARISON OF TOTAL CONTRIBUTIONS



Fiscal Year		Complete Fi	scal Year		Year to Date					
riscal fear	Gifts	Private Grants	Total	Donors	Gifts	Private Grants	Total	Donors		
2012-2013	\$54,136,009	\$67,165,522	\$121,301,531	43,617	\$54,136,009	\$67,165,522	\$121,301,531	43,617		
2011-2012	\$161,989,170	\$151,112,612	\$313,101,782	111,145	\$54,931,945	\$87,941,776	\$142,873,721	45,245		
2010-2011	\$170,201,978	\$164,435,696	\$334,637,675	113,114	\$38,923,723	\$80,314,141	\$119,237,865	44,955		
2009-2010	\$135,813,022	\$150,815,796	\$286,628,819	113,746	\$41,027,566	\$76,746,276	\$117,773,842	40,055		
2008-2009	\$148,364,809	\$175,713,667	\$324,078,477	109,083	\$56,891,087	\$74,939,616	\$131,830,703	40,721		
2007-2008	\$180,735,444	\$124,224,214	\$304,959,657	121,447	\$59,530,856	\$66,905,100	\$126,435,956	46,419		
2006-2007	\$176,490,215	\$126,399,369	\$302,889,584	105,353	\$47,080,249	\$51,097,282	\$98,177,531	41,262		
2005-2006	\$207,744,231	\$115,261,186	\$323,005,417	97,876	\$47,328,278	\$41,920,482	\$89,248,760	36,130		
2004-2005	\$151,969,925	\$108,802,371	\$260,772,296	95,227	\$49,499,496	\$41,615,811	\$91,115,307	32,944		
2003-2004	\$128,174,367	\$71,603,323	\$199,777,690	91,903	\$40,115,399	\$43,839,685	\$83,955,084	33,564		

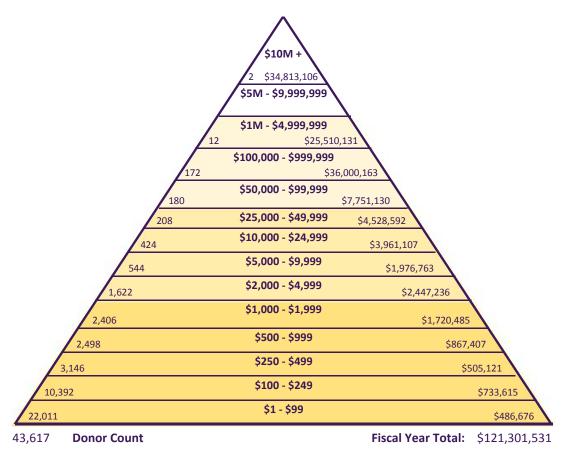
### **ANNUAL FUNDING THEME PROGRESS**

	Year to Date					
Theme	Current Use	Endowment	Total			
Student Support	\$2,970,205	\$3,872,203	\$6,842,408			
Faculty Support	\$6,606,068	\$999,436	\$7,605,505			
Program Support for Faculty and Students	\$79,920,326	\$6,890,501	\$86,810,827			
Capital	\$9,416,629	\$205	\$9,416,834			
Excellence Funds	\$9,663,365	\$962,593	\$10,625,958			
Total	\$108,576,594	\$12,724,937	\$121,301,531			

### **DEVELOPMENT ACTIVITY BY DONOR TYPE**

Year to Date		Date	Prior Year	to Date	Prior Fiscal Year		
Donor Type	Donors	Total	Donors <sup>1</sup>	Total	Donors	Total	
Alumni	19,919	\$13,795,551	21,618	\$11,303,737	50,041	\$46,193,706	
Corporations	1,029	\$14,789,554	1,113	\$19,173,690	2,784	\$49,922,648	
Family Foundations	64	\$4,905,661	70	\$4,440,090	170	\$15,990,521	
Foundations	207	\$44,774,454	201	\$61,099,772	407	\$90,656,428	
Non-Alumni	22,129	\$14,256,392	21,979	\$12,474,025	57,161	\$39,634,685	
Organizations	269	\$28,779,920	264	\$34,382,408	582	\$70,703,795	
Total	43,617	\$121,301,531	45,245	\$142,873,721	111,145	\$313,101,782	

### **DEVELOPMENT ACTIVITY PYRAMID**



<sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data at the end of the prior fiscal year.

( 07/01/2012 - 11/30/2012 )
Source: University Advancement, Information Management Report # devrpts s1212184



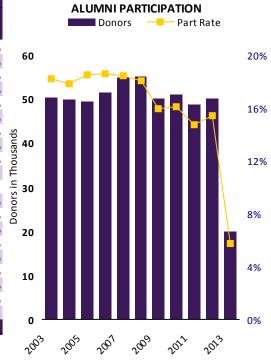
### **ANNUAL PROGRESS BY GIVING LEVEL**

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					\$23,650,538	\$11,162,568	\$34,813,106
\$5M - \$9,999,999							\$0
\$1M - \$4,999,999	\$2,296,130	\$5,655,967	\$3,050,000	\$1,000,000	\$6,838,529	\$6,669,505	\$25,510,131
\$100,000 - \$999,999	\$4,119,674	\$2,573,039	\$727,631	\$8,009,903	\$12,072,936	\$8,496,980	\$36,000,163
\$50,000 - \$99,999	\$1,108,405	\$1,541,102	\$559,972	\$2,270,366	\$1,025,367	\$1,245,917	\$7,751,130
\$25,000 - \$49,999	\$1,076,696	\$801,371	\$294,482	\$1,242,713	\$606,569	\$506,761	\$4,528,592
\$10,000 - \$24,999	\$884,376	\$980,076	\$190,480	\$1,102,244	\$385,182	\$418,749	\$3,961,107
\$5,000 - \$9,999	\$680,216	\$466,512	\$67,770	\$535,967	\$67,907	\$158,390	\$1,976,763
\$2,000 - \$4,999	\$1,236,285	\$686,522	\$7,000	\$357,335	\$91,039	\$69,055	\$2,447,236
\$1,000 - \$1,999	\$852,488	\$656,956	\$6,575	\$151,884	\$25,242	\$27,340	\$1,720,485
\$500 - \$999	\$463,208	\$311,517	\$1,500	\$71,076	\$4,862	\$15,245	\$867,407
\$250 - \$499	\$283,776	\$189,537	\$250	\$23,483	\$3,908	\$4,167	\$505,121
\$100 - \$249	\$464,273	\$241,997		\$20,935	\$2,059	\$4,351	\$733,615
\$1 - \$99	\$330,024	\$151,796		\$3,649	\$315	\$892	\$486,676
Total	\$13,795,551	\$14,256,392	\$4,905,661	\$14,789,554	\$44,774,454	\$28,779,920	\$121,301,531

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					1	1	2
\$5M - \$9,999,999							0
\$1M - \$4,999,999	2	3	1	1	3	2	12
\$100,000 - \$999,999	27	37	5	38	37	28	172
\$50,000 - \$99,999	41	58	10	36	15	20	180
\$25,000 - \$49,999	63	64	8	38	18	17	208
\$10,000 - \$24,999	119	158	11	80	29	27	424
\$5,000 - \$9,999	207	193	13	93	11	27	544
\$2,000 - \$4,999	777	645	6	137	30	27	1,622
\$1,000 - \$1,999	1,092	1,128	6	132	21	27	2,406
\$500 - \$999	1,164	1,162	3	136	7	26	2,498
\$250 - \$499	1,361	1,678	1	80	13	13	3,146
\$100 - \$249	4,936	5,241		166	15	34	10,392
\$1 - \$99	10,130	11,762		92	7	20	22,011
Total	19,919	22,129	64	1,029	207	269	43,617

## **ALUMNI PARTICIPATION BY CONSTITUENCY (CURRENT FISCAL YEAR)**

		To UW		То	Unit
		Year	to Date	Year	to Date
Area	Solicitable	Donors	Part Rate	Donors	Part Rate
UW Medicine	20,206	1,529	7.57%	1,071	5.30%
Arts and Sciences	158,093	8,425	5.33%	2,837	1.79%
Business School	40,686	2,811	6.91%	997	2.45%
Built Environments	8,782	546	6.22%	297	3.38%
Dentistry	4,729	480	10.15%	330	6.98%
Education	18,344	1,193	6.50%	117	0.64%
Engineering	34,946	2,145	6.14%	1,416	4.05%
Environment	12,029	576	4.79%	186	1.55%
Evans School of Public Affairs	3,068	274	8.93%	107	3.49%
Interdisc. Grad. Programs	2,457	142	5.78%		
Interschool Programs	2,564	194	7.57%		
Information School	5,322	462	8.68%	249	4.68%
Law	8,572	661	7.71%	445	5.19%
School of Nursing	9,128	810	8.87%	538	5.89%
Pharmacy	3,851	342	8.88%	243	6.31%
Public Health	5,138	317	6.17%	61	1.19%
Social Work	6,969	401	5.75%	195	2.80%
UW Bothell	9,945	361	3.63%	102	1.03%
UW Tacoma	11,337	357	3.15%	163	1.44%
Unspecified	8,909	545	6.12%		
ALL UW TOTAL	345,483	19,919	5.77%		



# **ALUMNI PARTICIPATION BY CONSTITUENCY (PREVIOUS FISCAL YEAR)**

		To UW			To Unit				
		Year to	o Date	FY To	otal	Year t	to Date	FY Total	
Area	Solicitable	Donors <sup>1</sup>	Part Rate	Donors	Part Rate	Donors	Part Rate	Donors	PFY Final
UW Medicine	19,296	1,594	8.26%	3,580	18.55%	1,034	5.36%	2,285	11.84%
Arts and Sciences	148,325	9,055	6.10%	20,873	14.07%	2,749	1.85%	5,289	3.57%
Business School	38,811	3,163	8.15%	7,631	19.66%	1,197	3.08%	2,436	6.28%
Built Environments	8,372	510	6.09%	1,343	16.04%	160	1.91%	483	5.77%
Dentistry	4,598	562	12.22%	1,091	23.73%	355	7.72%	598	13.01%
Education	17,578	1,241	7.06%	3,173	18.05%	102	0.58%	493	2.80%
Engineering	33,380	2,278	6.82%	4,957	14.85%	1,236	3.70%	2,240	6.71%
Environment	11,457	582	5.08%	1,717	14.99%	194	1.69%	700	6.11%
<b>Evans School of Public Affairs</b>	2,773	245	8.84%	655	23.62%	72	2.60%	214	7.72%
Interdisc. Grad. Programs	2,239	156	6.97%	328	14.65%				
Interdisc. Undergrad. Programs									
Interschool Programs	2,406	224	9.31%	497	20.66%				
Information School	4,882	563	11.53%	1,075	22.02%	341	6.98%	523	10.71%
Law	8,074	632	7.83%	1,766	21.87%	287	3.55%	916	11.35%
School of Nursing	8,737	802	9.18%	1,715	19.63%	397	4.54%	855	9.79%
Pharmacy	3,705	386	10.42%	958	25.86%	284	7.67%	692	18.68%
Public Health	4,728	273	5.77%	787	16.65%	44	0.93%	233	4.93%
Social Work	6,543	406	6.21%	999	15.27%	165	2.52%	445	6.80%
UW Bothell	8,323	351	4.22%	999	12.00%	52	0.62%	228	2.74%
UW Tacoma	9,481	319	3.36%	971	10.24%	76	0.80%	288	3.04%
Unspecified	9,066	549	6.06%	1,442	15.91%				
ALL UW TOTAL	324,647	21,035	6.48%	50,041	15.41%				

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<sup>&</sup>lt;sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data on the date this report was run in the prior fiscal year.

The University of Washington Alumni Association is the broad-based engagement vehicle for University Advancement and the University of Washington. Through its strategically designed programs, the UW Alumni Association invites alumni, donors and friends to engage in the life of the UW. Research indicates that engaged alumni and friends are more inclined to support the University and its students. The UW Alumni Association is proud to develop a solid base of support for the University of Washington.



### **UWAA Member Giving by Constituency**

	Solicitable		Member	Aluı	nni Giving
School	Alumni	Members <sup>1</sup>	Donors	Members	Non Members
UW Medicine	20,206	1,863	453	24.32%	5.04%
Arts and Sciences	158,093	19,326	3,103	16.06%	2.48%
Business School	40,686	7,289	1,330	18.25%	2.75%
Built Environments	8,782	1,136	200	17.61%	3.10%
Dentistry	4,729	959	245	25.55%	4.43%
Education	18,344	2,830	506	17.88%	2.80%
Engineering	34,946	4,527	793	17.52%	3.34%
Environment	12,029	1,433	177	12.35%	2.48%
<b>Evans School of Public Affairs</b>	3,068	358	70	19.55%	5.50%
Interdisc. Grad. Programs	2,457	213	44	20.66%	3.39%
Interdisc. Undergrad. Progra					
Interschool Programs	2,564	561	96	17.11%	3.00%
Information School	5,322	789	146	18.50%	5.40%
Law	8,572	1,079	240	22.24%	4.54%
School of Nursing	9,128	1,324	297	22.43%	5.25%
Pharmacy	3,851	639	156	24.41%	4.67%
Public Health	5,138	425	84	19.76%	3.90%
Social Work	6,969	600	119	19.83%	3.41%
UW Bothell	9,945	899	100	11.12%	1.34%
UW Tacoma	11,337	839	90	10.73%	1.22%
Unspecified	8,909	1,805	255	14.13%	2.29%
Non-Alumni		8,631	2,554	29.59%	
Total	345,483	53,798	9,937	18.47%	

### **Alumni Activity**

11 in 25 registrants at 2012 UW events were
UWAA members

1 in 20 registrants at 2012 UW events were
UW donors

9 in 10 registrants at 2012 UW events were
Solicitable Alumni
1 in 50 UWAA members attended
a 2012 UW event

2 in 5 2011-2012 Football/Basketball season
ticket holders were
UWAA members
1 in 6 UWAA members were 2011-2012

#### **Top 10 Membership by Class Year**

Football/Basketball season ticket holders

Class Year	Part. Rate	Class Year	Population
1955	22.90%	2012	1,394
1953	21.63%	1971	1,107
1954	21.51%	1973	1,086
1946	20.88%	1974	1,057
1959	20.73%	1970	1,045
1956	20.49%	1972	1,040
1960	20.29%	1976	1,023
1957	20.19%	1975	1,000
1958	20.14%	1977	957
1950	19.87%	1968	914

## **Activity Participation - Rolling 3 Year Total** <sup>3</sup>

School <sup>2</sup>	Participants	Part. Donors	% Donors	Alum Non-Part.	Alum Non-Par Donor	% Non-Part Donor
Intercollegiate Athletics	1,715	1,684	98.19%			
UW Medicine	4,018	2,861	71.20%	21,367	3,071	14.37%
Arts and Sciences	15,192	3,075	20.24%	144,681	7,267	5.02%
Built Environments	1,704	676	39.67%	7,639	618	8.09%
Business School	6,281	1,743	27.75%	35,802	3,140	8.77%
Dentistry	1,681	664	39.50%	3,258	403	12.37%
Education	1,583	211	13.33%	17,136	728	4.25%
Engineering	3,012	897	29.78%	32,715	3,030	9.26%
Environment	1,250	544	43.52%	11,344	933	8.22%
Evans School of Public Affairs	920	375	40.76%	2,404	287	11.94%
Graduate School	357	139	38.94%	2,277	7	0.31%
Information School	553	206	37.25%	4,961	747	15.06%
Law	1,864	760	40.77%	7,067	1,093	15.47%
Libraries	654	641	98.01%			
Nursing	891	325	36.48%	8,531	1,260	14.77%
Pharmacy	322	203	63.04%	3,726	910	24.42%
Public Health	573	183	31.94%	4,325	348	8.05%
Social Work	740	326	44.05%	6,536	605	9.26%
UW Bothell	777	222	28.57%	9,369	666	7.11%
UW Tacoma	746	284	38.07%	10,820	832	7.69%

 $<sup>^{\</sup>rm 1}$  Members include paid Annual Members, Lifetime Members, and TPC Level Donors

Source: University of Washington Alumni Association



<sup>&</sup>lt;sup>2</sup> Activity is based on a unit affiliated Alumni or Donor being labeled as a positive RSVP, host, speaker, or participant at any tracked UW activity.

<sup>&</sup>lt;sup>3</sup> 3-Years consists of any activity since 7/1/2009