## VII. STANDING COMMITTEES

B. Finance, Audit and Facilities Committee

Report of Contributions – June and July 2012

For information only.

### Attachments

- 1. UW Foundation Report of Contributions for June 2012
- 2. UW Foundation Report of Contributions for July 2012



# **Report of Contributions**

All Areas | June 2012

### ANNUAL PROGRESS BY CONSTITUENCY

		Current Mo	nth			Year to D	ate	
School	Gifts	Private Grants	Total	Donors <sup>1</sup>	Gifts	Private Grants	Total	Donors
UW Medicine	\$2,891,046	\$6,507,456	\$9,398,502	2,522	\$29,272,105	\$87,832,906	\$117,105,011	15,880
Arts and Sciences	\$5,644,436	\$490,591	\$6,135,027	1,559	\$18,308,722	\$10,321,350	\$28,630,072	13,296
Broadcast Services	\$136,916		\$136,916	8,455	\$6,997,556		\$6,997,556	19,560
Built Environments	\$124,597		\$124,597	123	\$1,314,922	\$5,000	\$1,319,922	1,054
Business School	\$1,116,398		\$1,116,398	549	\$20,055,354	\$45,000	\$20,100,354	4,568
Dentistry	\$105,823		\$105,823	146	\$1,580,736	\$55,404	\$1,636,141	1,329
Education	\$364,726	\$159,913	\$524,639	490	\$1,387,346	\$6,076,092	\$7,463,438	1,659
Engineering	\$3,013,056	\$581,157	\$3,594,213	356	\$13,991,553	\$8,534,271	\$22,525,824	4,219
Environment	\$301,022	\$122,481	\$423,503	244	\$4,309,600	\$5,820,219	\$10,129,819	2,489
Evans School of Public Affairs	\$11,275	\$202,483	\$213,758	79	\$266,564	\$1,326,679	\$1,593,243	551
Graduate School	\$6,337	\$26,936	\$33,273	70	\$1,033,290	\$886,209	\$1,919,499	309
Information School	\$263,892	\$60,096	\$323,988	88	\$765,112	\$242,772	\$1,007,884	868
Intercollegiate Athletics	\$5,251,027		\$5,251,027	19,331	\$33,580,010		\$33,580,010	22,874
Law	\$262,249	\$19,550	\$281,799	333	\$1,875,146	\$158,242	\$2,033,388	1,894
Libraries	\$204,334		\$204,334	403	\$1,989,175		\$1,989,175	5,077
Minority Affairs	\$57,200		\$57,200	140	\$1,080,734	\$18,400	\$1,099,134	809
Nursing	\$170,114	\$23,847	\$193,961	112	\$2,158,012	\$789,280	\$2,947,291	1,495
Pharmacy	\$34,648	\$73,741	\$108,389	87	\$1,004,664	\$9,879,076	\$10,883,740	1,346
President's Funds	\$15,271		\$15,271	101	\$591,920		\$591,920	1,297
Public Health	\$68,417	\$1,078,359	\$1,146,776	95	\$657,492	\$10,909,384	\$11,566,876	748
Social Work	\$126,396	\$83,916	\$210,312	112	\$1,927,800	\$1,691,749	\$3,619,549	953
Student Life	\$76,844		\$76,844	252	\$6,353,413		\$6,353,413	3,844
Undergraduate Academic Affairs	\$126,279	\$250,000	\$376,279	71	\$587,682	\$1,449,430	\$2,037,112	850
University Press	\$8,650		\$8,650	9	\$203,245		\$203,245	210
UW Alumni Association	\$132,701		\$132,701	2,364	\$1,136,496		\$1,136,496	19,208
UW Bothell	\$19,819		\$19,819	109	\$593,634	\$3,374,357	\$3,967,991	676
UW Tacoma	\$1,060,657		\$1,060,657	140	\$4,792,452	\$80,190	\$4,872,642	980
Other University Support	\$143,566	\$1,000	\$144,566	232	\$4,174,434	\$1,616,603	\$5,791,037	2,134
Total	\$21,737,695	\$9,681,526	\$31,419,221	37,131	\$161,989,170	\$151,112,612	\$313,101,782	111,145

### **MONTHLY HIGHLIGHTS**

The UW received \$31.42M in total private voluntary support (\$21.74M in gifts and \$9.68M in grants) in the current month.

Areas including Arts and Sciences, Broadcast Services, Business School, Education, Evans School of Public Affairs, Graduate School, Information School, Intercollegiate Athletics, Nursing, Pharmacy, UW Alumni Association and UW Bothell are ahead of last year's year-to-date totals.

(07/01/2011 - 06/30/2012)

Source: University Advancement, Information Management Report # devrpts\_s12071

<sup>&</sup>lt;sup>1</sup> Donors are defined as those entities who have a credit amount of greater than \$0.00.

The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

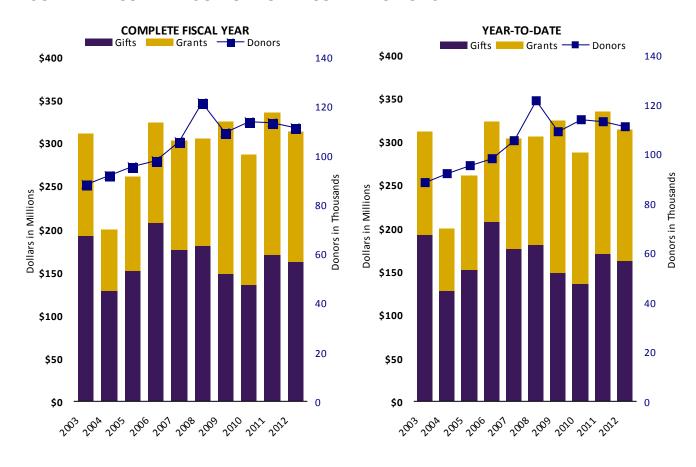
### **DEVELOPMENT SUMMARY BY CONSTITUENCY**

	Current M	onth	Year to D	ate	Prior Year to	Date Date	Prior Year T	otal
School	Total	Donors	Total	Donors	Total	Donors	Total	Donors
UW Medicine	\$9,398,502	2,522	\$117,105,011	15,880	\$127,994,691	15,832	\$127,994,691	15,832
Arts and Sciences	\$6,135,027	1,559	\$28,630,072	13,296	\$26,366,179	14,021	\$26,366,179	14,021
Broadcast Services	\$136,916	8,455	\$6,997,556	19,560	\$2,945,722	21,519	\$2,945,722	21,519
Built Environments	\$124,597	123	\$1,319,922	1,054	\$4,097,082	1,304	\$4,097,082	1,304
Business School	\$1,116,398	549	\$20,100,354	4,568	\$14,099,968	4,136	\$14,099,968	4,136
Dentistry	\$105,823	146	\$1,636,141	1,329	\$4,880,520	1,371	\$4,880,520	1,371
Education	\$524,639	490	\$7,463,438	1,659	\$4,453,458	1,322	\$4,453,458	1,322
Engineering	\$3,594,213	356	\$22,525,824	4,219	\$28,104,317	4,207	\$28,104,317	4,207
Environment	\$423,503	244	\$10,129,819	2,489	\$10,224,490	2,596	\$10,224,490	2,596
Evans School of Public Affairs	\$213,758	79	\$1,593,243	551	\$1,259,897	536	\$1,259,897	536
Graduate School	\$33,273	70	\$1,919,499	309	\$1,904,156	260	\$1,904,156	260
Information School	\$323,988	88	\$1,007,884	868	\$978,535	747	\$978,535	747
Intercollegiate Athletics	\$5,251,027	19,331	\$33,580,010	22,874	\$25,769,643	24,108	\$25,769,643	24,108
Law	\$281,799	333	\$2,033,388	1,894	\$3,954,968	1,671	\$3,954,968	1,671
Libraries	\$204,334	403	\$1,989,175	5,077	\$2,221,330	5,602	\$2,221,330	5,602
Minority Affairs	\$57,200	140	\$1,099,134	809	\$1,125,063	762	\$1,125,063	762
Nursing	\$193,961	112	\$2,947,291	1,495	\$2,572,650	1,476	\$2,572,650	1,476
Pharmacy	\$108,389	87	\$10,883,740	1,346	\$3,449,822	1,256	\$3,449,822	1,256
President's Funds	\$15,271	101	\$591,920	1,297	\$4,660,973	1,419	\$4,660,973	1,419
Public Health	\$1,146,776	95	\$11,566,876	748	\$20,982,432	728	\$20,982,432	728
Social Work	\$210,312	112	\$3,619,549	953	\$3,825,867	922	\$3,825,867	922
Student Life	\$76,844	252	\$6,353,413	3,844	\$24,665,211	3,351	\$24,665,211	3,351
Undergraduate Academic Affairs	\$376,279	71	\$2,037,112	850	\$2,135,761	545	\$2,135,761	545
University Press	\$8,650	9	\$203,245	210	\$1,525,915	215	\$1,525,915	215
UW Alumni Association	\$132,701	2,364	\$1,136,496	19,208	\$943,635	17,676	\$943,635	17,676
UW Bothell	\$19,819	109	\$3,967,991	676	\$1,890,127	753	\$1,890,127	753
UW Tacoma	\$1,060,657	140	\$4,872,642	980	\$5,207,539	798	\$5,207,539	798
Other University Support	\$144,566	232	\$5,791,037	2,134	\$2,397,723	2,095	\$2,397,723	2,095
Total <sup>1</sup>	\$31,419,221	37,131	\$313,101,782	111,145	\$334,637,675	113,114	\$334,637,675	113,114

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<sup>&</sup>lt;sup>1</sup> The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

### FISCAL YEAR COMPARISON OF TOTAL CONTRIBUTIONS



Fiscal Year		Complete Fi	scal Year		Year to Date					
riscai Teai	Gifts	Private Grants	Total	Donors	Gifts	Private Grants	Total	Donors		
2011-2012	\$161,989,170	\$151,112,612	\$313,101,782	111,145	\$161,989,170	\$151,112,612	\$313,101,782	111,145		
2010-2011	\$170,201,978	\$164,435,696	\$334,637,675	113,114	\$170,201,978	\$164,435,696	\$334,637,675	113,114		
2009-2010	\$135,813,022	\$150,815,796	\$286,628,819	113,746	\$135,813,022	\$150,815,796	\$286,628,819	113,746		
2008-2009	\$148,364,809	\$175,713,667	\$324,078,477	109,083	\$148,364,809	\$175,713,667	\$324,078,477	109,083		
2007-2008	\$180,735,444	\$124,224,214	\$304,959,657	121,447	\$180,735,444	\$124,224,214	\$304,959,657	121,447		
2006-2007	\$176,490,215	\$126,399,369	\$302,889,584	105,353	\$176,490,215	\$126,399,369	\$302,889,584	105,353		
2005-2006	\$207,744,231	\$115,261,186	\$323,005,417	97,876	\$207,744,231	\$115,261,186	\$323,005,417	97,876		
2004-2005	\$151,969,925	\$108,802,371	\$260,772,296	95,227	\$151,969,925	\$108,802,371	\$260,772,296	95,227		
2003-2004	\$128,174,367	\$71,603,323	\$199,777,690	91,903	\$128,174,367	\$71,603,323	\$199,777,690	91,903		
2002-2003	\$192,573,183	\$118,677,722	\$311,250,905	88,259	\$192,573,183	\$118,677,722	\$311,250,905	88,259		

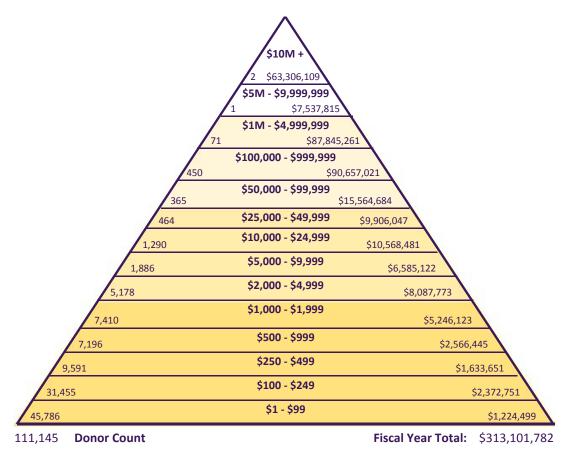
### **ANNUAL FUNDING THEME PROGRESS**

		Year to Date	
Theme	Current Use	Endowment	Total
Student Support	\$10,788,292	\$17,462,099	\$28,250,390
Faculty Support	\$9,273,282	\$9,728,724	\$19,002,006
Program Support for Faculty and Students	\$198,385,060	\$12,345,361	\$210,730,421
Capital	\$21,966,044	\$1,435	\$21,967,479
Excellence Funds	\$30,877,087	\$2,274,399	\$33,151,486
Total	\$271,289,764	\$41,812,018	\$313,101,782

### **DEVELOPMENT ACTIVITY BY DONOR TYPE**

	Year to	Date	Prior Year	to Date	Prior Fiscal Year		
Donor Type	Donors	Total	Donors <sup>1</sup>	Total	Donors	Total	
Alumni	50,041	\$46,193,706	48,671	\$48,006,717	48,671	\$48,006,717	
Corporations	2,784	\$49,922,648	2,568	\$48,099,904	2,568	\$48,099,904	
Family Foundations	170	\$15,990,521	161	\$16,071,226	161	\$16,071,226	
Foundations	407	\$90,656,428	446	\$97,547,429	446	\$97,547,429	
Non-Alumni	57,161	\$39,634,685	60,669	\$49,015,743	60,669	\$49,015,743	
Organizations	582	\$70,703,795	599	\$75,896,655	599	\$75,896,655	
Total	111,145	\$313,101,782	113,114	\$334,637,675	113,114	\$334,637,675	

### **DEVELOPMENT ACTIVITY PYRAMID**



<sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data at the end of the prior fiscal year.

( 07/01/2011 - 06/30/2012 )
Source: University Advancement, Information Management Report # devrpts s12071



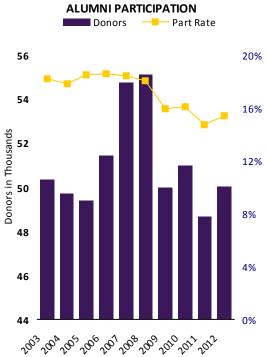
## **ANNUAL PROGRESS BY GIVING LEVEL**

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					\$40,620,987	\$22,685,122	\$63,306,109
\$5M - \$9,999,999						\$7,537,815	\$7,537,815
\$1M - \$4,999,999	\$9,639,991	\$8,407,756	\$9,642,448	\$20,134,168	\$23,708,751	\$16,312,148	\$87,845,261
\$100,000 - \$999,999	\$13,211,882	\$13,764,191	\$4,234,145	\$17,557,937	\$22,585,052	\$19,303,814	\$90,657,021
\$50,000 - \$99,999	\$3,215,929	\$3,236,971	\$1,008,876	\$4,348,035	\$1,663,221	\$2,091,652	\$15,564,684
\$25,000 - \$49,999	\$2,755,435	\$1,840,530	\$403,808	\$2,666,003	\$847,441	\$1,392,829	\$9,906,047
\$10,000 - \$24,999	\$3,454,967	\$2,636,280	\$439,360	\$2,473,924	\$791,609	\$772,343	\$10,568,481
\$5,000 - \$9,999	\$2,883,397	\$1,847,103	\$167,575	\$1,150,086	\$237,269	\$299,692	\$6,585,122
\$2,000 - \$4,999	\$4,129,214	\$2,653,935	\$68,860	\$910,690	\$130,000	\$195,074	\$8,087,773
\$1,000 - \$1,999	\$2,573,463	\$2,164,801	\$19,878	\$370,551	\$48,219	\$69,211	\$5,246,123
\$500 - \$999	\$1,381,123	\$979,672	\$5,001	\$166,667	\$13,769	\$20,214	\$2,566,445
\$250 - \$499	\$872,369	\$676,024	\$350	\$67,561	\$5,494	\$11,853	\$1,633,651
\$100 - \$249	\$1,293,847	\$1,002,005	\$150	\$62,483	\$4,130	\$10,136	\$2,372,751
\$1 - \$99	\$782,090	\$425,417	\$70	\$14,543	\$487	\$1,892	\$1,224,499
Total	\$46,193,706	\$39,634,685	\$15,990,521	\$49,922,648	\$90,656,428	\$70,703,795	\$313,101,782

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					1	1	2
\$5M - \$9,999,999						1	1
\$1M - \$4,999,999	14	20	4	11	11	11	71
\$100,000 - \$999,999	103	119	19	79	78	52	450
\$50,000 - \$99,999	87	135	16	70	25	32	365
\$25,000 - \$49,999	154	148	14	82	26	40	464
\$10,000 - \$24,999	436	528	35	184	58	49	1,290
\$5,000 - \$9,999	784	779	26	210	39	48	1,886
\$2,000 - \$4,999	2,411	2,281	25	348	43	70	5,178
\$1,000 - \$1,999	3,283	3,679	19	330	43	56	7,410
\$500 - \$999	3,241	3,566	8	320	22	39	7,196
\$250 - \$499	4,150	5,105	1	274	19	42	9,591
\$100 - \$249	12,865	17,972	2	511	30	75	31,455
\$1 - \$99	22,513	22,829	1	365	12	66	45,786
Total	50,041	57,161	170	2,784	407	582	111,145

# **ALUMNI PARTICIPATION BY CONSTITUENCY (CURRENT FISCAL YEAR)**

		То	UW	То	Unit
		Year	to Date	Year	to Date
Area	Solicitable	Donors	Part Rate	Donors	Part Rate
UW Medicine	19,296	3,580	18.55%	2,285	11.84%
Arts and Sciences	148,325	20,873	14.07%	5,289	3.57%
Business School	38,811	7,631	19.66%	2,436	6.28%
Built Environments	8,372	1,343	16.04%	483	5.77%
Dentistry	4,598	1,091	23.73%	598	13.01%
Education	17,578	3,173	18.05%	493	2.80%
Engineering	33,380	4,957	14.85%	2,240	6.71%
Environment	11,457	1,717	14.99%	700	6.11%
Evans School of Public Affairs	2,773	655	23.62%	214	7.72%
Interdisc. Grad. Programs	2,239	328	14.65%		
Interschool Programs	2,406	497	20.66%		
Information School	4,882	1,075	22.02%	523	10.71%
Law	8,074	1,766	21.87%	916	11.35%
School of Nursing	8,737	1,715	19.63%	855	9.79%
Pharmacy	3,705	958	25.86%	692	18.68%
Public Health	4,728	787	16.65%	233	4.93%
Social Work	6,543	999	15.27%	445	6.80%
UW Bothell	8,323	999	12.00%	228	2.74%
UW Tacoma	9,481	971	10.24%	288	3.04%
Unspecified	9,066	1,442	15.91%		
ALL UW TOTAL	324,647	50,041	15.41%		



# **ALUMNI PARTICIPATION BY CONSTITUENCY (PREVIOUS FISCAL YEAR)**

			To U	W			To L	Jnit .	
		Year to	Date Date	FY To	otal	Year	to Date	FY T	otal
Area	Solicitable	Donors <sup>1</sup>	Part Rate	Donors	Part Rate	Donors	Part Rate	Donors	PFY Final
UW Medicine	19,185	3,576	18.64%	3,576	18.64%	2,273	11.85%	2,273	11.85%
Arts and Sciences	151,787	20,278	13.36%	20,278	13.36%	5,558	3.66%	5,558	3.66%
Business School	39,725	7,407	18.65%	7,407	18.65%	2,384	6.00%	2,384	6.00%
Built Environments	8,496	1,328	15.63%	1,328	15.63%	521	6.13%	521	6.13%
Dentistry	4,650	1,116	24.00%	1,116	24.00%	601	12.92%	601	12.92%
Education	18,092	3,180	17.58%	3,180	17.58%	542	3.00%	542	3.00%
Engineering	33,868	4,885	14.42%	4,885	14.42%	2,235	6.60%	2,235	6.60%
Environment	11,635	1,711	14.71%	1,711	14.71%	746	6.41%	746	6.41%
<b>Evans School of Public Affairs</b>	2,747	561	20.42%	561	20.42%	193	7.03%	193	7.03%
Interdisc. Grad. Programs	2,200	323	14.68%	323	14.68%				
Interdisc. Undergrad. Programs									
Interschool Programs	2,459	503	20.46%	503	20.46%				
Information School	4,950	981	19.82%	981	19.82%	464	9.37%	464	9.37%
Law	8,186	1,701	20.78%	1,701	20.78%	891	10.88%	891	10.88%
School of Nursing	8,909	1,709	19.18%	1,709	19.18%	883	9.91%	883	9.91%
Pharmacy	3,690	947	25.66%	947	25.66%	689	18.67%	689	18.67%
Public Health	4,683	736	15.72%	736	15.72%	234	5.00%	234	5.00%
Social Work	6,753	971	14.38%	971	14.38%	465	6.89%	465	6.89%
UW Bothell	8,069	803	9.95%	803	9.95%	271	3.36%	271	3.36%
UW Tacoma	9,452	772	8.17%	772	8.17%	373	3.95%	373	3.95%
Unspecified	9,472	1,540	16.26%	1,540	16.26%				
ALL UW TOTAL	330,521	48,671	14.73%	48,671	14.73%				

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<sup>&</sup>lt;sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data on the date this report was run in the prior fiscal year.

The University of Washington Alumni Association is the broad-based engagement vehicle for University Advancement and the University of Washington. Through its strategically designed programs, the UW Alumni Association invites alumni, donors and friends to engage in the life of the UW. Research indicates that engaged alumni and friends are more inclined to support the University and its students. The UW Alumni Association is proud to develop a solid base of support for the University of Washington.



## **UWAA Member Giving by Constituency**

	Solicitable		Member	Aluı	nni Giving
School	Alumni	Members <sup>1</sup>	Donors	Members	Non Members
UW Medicine	19,296	1,911	986	51.60%	13.03%
Arts and Sciences	148,325	18,572	6,653	35.82%	7.57%
<b>Business School</b>	38,811	7,196	3,138	43.61%	10.46%
<b>Built Environments</b>	8,372	1,104	425	38.50%	9.53%
Dentistry	4,598	1,003	470	46.86%	12.77%
Education	17,578	2,823	1,119	39.64%	9.92%
Engineering	33,380	4,468	1,671	37.40%	8.57%
Environment	11,457	1,415	478	33.78%	9.24%
<b>Evans School of Public Affairs</b>	2,773	324	141	43.52%	15.72%
Interdisc. Grad. Programs	2,239	211	69	32.70%	9.12%
Interdisc. Undergrad. Progra					
Interschool Programs	2,406	542	210	38.75%	9.28%
Information School	4,882	755	308	40.79%	14.68%
Law	8,074	1,087	563	51.79%	14.57%
School of Nursing	8,737	1,308	560	42.81%	12.13%
Pharmacy	3,705	643	363	56.45%	17.31%
Public Health	4,728	409	171	41.81%	11.28%
Social Work	6,543	558	199	35.66%	10.64%
UW Bothell	8,323	719	155	21.56%	5.48%
UW Tacoma	9,481	615	131	21.30%	4.58%
Unspecified	9,066	1,848	718	38.85%	6.14%
Non-Alumni		9,438	6,100	64.63%	
Total	324,647	56,258	23,085	41.03%	

### **Alumni Activity**

1 in 3 registrants at 2011 UW events were UWAA members

1 in 2registrants at 2011 UW events were UW donors

7 in 10 registrants at 2011 UW events were Solicitable Alumni 1 in 50 UWAA members attended a 2011 UW event

1 in 3 2010-2011 Football/Basketball season ticket holders were UWAA members

3 in 5 UWAA members were 2010-2011 Football/Basketball season ticket holders

#### Top 10 Membership by Class Year

Class Year	Part. Rate	Class Year	Population
1955	22.63%	2012	1,274
1953	21.53%	1971	1,102
1954	21.31%	1973	1,086
1946	20.90%	1974	1,051
1959	20.90%	1970	1,042
1956	20.80%	1972	1,032
1957	20.39%	1976	1,022
1960	20.13%	1975	997
1958	20.07%	1977	943
1950	19.91%	1968	903

# **Activity Participation - Rolling 3 Year Total** <sup>3</sup>

<i>,</i>	- 0 -					
School <sup>2</sup>	Participants	Part. Donors	% Donors	Alum Non-Part.	Alum Non-Par Donor	% Non-Part Donor
Intercollegiate Athletics	1,879	1,845	98.19%			
UW Medicine	4,765	3,197	67.09%	21,628	2,856	13.21%
Arts and Sciences	18,724	3,334	17.81%	142,466	6,602	4.63%
Built Environments	1,878	673	35.84%	7,497	568	7.58%
Business School	7,831	1,878	23.98%	34,540	2,799	8.10%
Dentistry	2,063	725	35.14%	2,949	320	10.85%
Education	2,140	248	11.59%	16,712	689	4.12%
Engineering	3,759	1,018	27.08%	32,210	2,756	8.56%
Environment	1,633	642	39.31%	11,115	891	8.02%
Evans School of Public Affairs	1,013	311	30.70%	2,286	263	11.50%
Graduate School	419	148	35.32%	2,239	6	0.27%
Information School	877	278	31.70%	4,700	627	13.34%
Law	2,565	932	36.34%	6,508	884	13.58%
Libraries	705	693	98.30%			
Nursing	1,120	395	35.27%	8,392	1,159	13.81%
Pharmacy	517	290	56.09%	3,574	814	22.78%
Public Health	768	222	28.91%	4,207	329	7.82%
Social Work	1,076	382	35.50%	6,288	541	8.60%
UW Bothell	1,014	238	23.47%	9,188	638	6.94%
UW Tacoma	871	292	33.52%	10,739	808	7.52%

 $<sup>^{</sup>m 1}$  Members include paid Annual Members, Lifetime Members, and TPC Level Donors

Source: University of Washington Alumni Association



<sup>&</sup>lt;sup>2</sup> Activity is based on a unit affiliated Alumni or Donor being labeled as a positive RSVP, host, speaker, or participant at any tracked UW activity.

<sup>&</sup>lt;sup>3</sup> 3-Years consists of any activity since 7/1/2006



# **Report of Contributions**

All Areas | July 2012

### ANNUAL PROGRESS BY CONSTITUENCY

		Current Mo	nth	Year to Date				
School	Gifts	Private Grants	Total	Donors <sup>1</sup>	Gifts F	Private Grants	Total	Donors
UW Medicine	\$748,842	\$3,810,231	\$4,559,073	1,863	\$748,842	\$3,810,231	\$4,559,073	1,863
Arts and Sciences	\$954,279	\$1,503,328	\$2,457,608	1,041	\$954,279	\$1,503,328	\$2,457,608	1,041
Broadcast Services	\$173,558		\$173,558	306	\$173,558		\$173,558	306
Built Environments	\$41,485		\$41,485	74	\$41,485		\$41,485	74
Business School	\$404,312		\$404,312	155	\$404,312		\$404,312	155
Dentistry	\$74,825		\$74,825	104	\$74,825		\$74,825	104
Education	\$16,408		\$16,408	64	\$16,408		\$16,408	64
Engineering	\$638,506	\$458,695	\$1,097,201	157	\$638,506	\$458,695	\$1,097,201	157
Environment	\$209,108	\$257,619	\$466,727	178	\$209,108	\$257,619	\$466,727	178
Evans School of Public Affairs	\$24,600		\$24,600	34	\$24,600		\$24,600	34
Graduate School	\$2,896	\$50,674	\$53,571	18	\$2,896	\$50,674	\$53,571	18
Information School	\$32,821		\$32,821	19	\$32,821		\$32,821	19
Intercollegiate Athletics	\$2,450,572		\$2,450,572	3,043	\$2,450,572		\$2,450,572	3,043
Law	\$84,757	\$10,000	\$94,757	177	\$84,757	\$10,000	\$94,757	177
Libraries	\$62,207		\$62,207	152	\$62,207		\$62,207	152
Minority Affairs	\$8,245		\$8,245	117	\$8,245		\$8,245	117
Nursing	\$141,254	\$43,864	\$185,118	67	\$141,254	\$43,864	\$185,118	67
Pharmacy	\$51,968	\$200,854	\$252,822	63	\$51,968	\$200,854	\$252,822	63
President's Funds	\$30,883		\$30,883	60	\$30,883		\$30,883	60
Public Health	\$85,886	\$108,262	\$194,148	75	\$85,886	\$108,262	\$194,148	75
Social Work	\$4,020		\$4,020	27	\$4,020		\$4,020	27
Student Life	\$67,259		\$67,259	127	\$67,259		\$67,259	127
Undergraduate Academic Affairs	\$77,138		\$77,138	42	\$77,138		\$77,138	42
University Press	\$14,855		\$14,855	4	\$14,855		\$14,855	4
UW Alumni Association	\$59,738		\$59,738	1,224	\$59,738		\$59,738	1,224
UW Bothell	\$8,166		\$8,166	118	\$8,166		\$8,166	118
UW Tacoma	\$60,888		\$60,888	197	\$60,888		\$60,888	197
Other University Support	\$66,267	\$77,371	\$143,638	440	\$66,267	\$77,371	\$143,638	440
Total	\$6,595,743	\$6,520,899	\$13,116,642	9,475	\$6,595,743	\$6,520,899	\$13,116,642	9,475

### **MONTHLY HIGHLIGHTS**

The UW received \$13.12M in total private voluntary support (\$6.60M in gifts and \$6.52M in grants) in the current month.

Areas including Arts and Sciences, Engineering, Evans School of Public Affairs, Intercollegiate Athletics, Libraries, Nursing and Undergraduate Academic Affairs are ahead of last year's year-to-date totals.

(07/01/2012 - 07/31/2012)

Source: University Advancement, Information Management Report # devrpts\_s1208197



<sup>&</sup>lt;sup>1</sup> Donors are defined as those entities who have a credit amount of greater than \$0.00.

The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

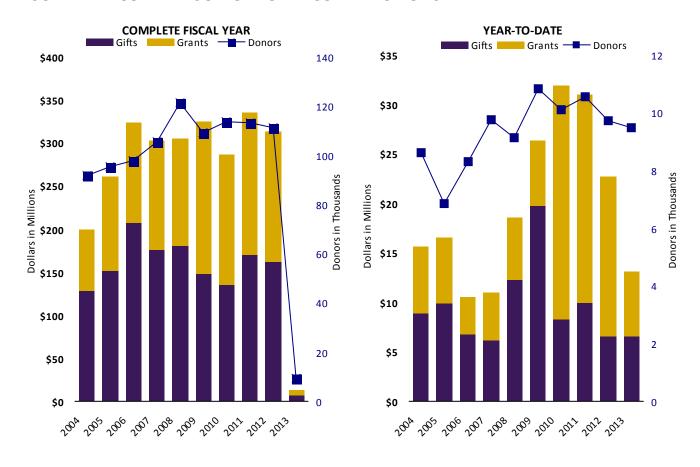
### **DEVELOPMENT SUMMARY BY CONSTITUENCY**

	Current M	onth	Year to D	ate	Prior Year to	Date	Prior Year Total	
School	Total	Donors	Total	Donors	Total	Donors	Total	Donors
UW Medicine	\$4,559,073	1,863	\$4,559,073	1,863	\$15,126,271	1,873	\$117,105,011	15,880
Arts and Sciences	\$2,457,608	1,041	\$2,457,608	1,041	\$1,280,267	1,260	\$28,630,072	13,296
Broadcast Services	\$173,558	306	\$173,558	306	\$439,109	976	\$6,997,556	19,560
Built Environments	\$41,485	74	\$41,485	74	\$128,472	29	\$1,319,922	1,054
Business School	\$404,312	155	\$404,312	155	\$489,884	207	\$20,100,354	4,568
Dentistry	\$74,825	104	\$74,825	104	\$319,170	98	\$1,636,141	1,329
Education	\$16,408	64	\$16,408	64	\$34,508	96	\$7,463,438	1,659
Engineering	\$1,097,201	157	\$1,097,201	157	\$666,361	178	\$22,525,824	4,219
Environment	\$466,727	178	\$466,727	178	\$614,523	212	\$10,129,819	2,489
Evans School of Public Affairs	\$24,600	34	\$24,600	34	\$15,422	60	\$1,593,243	551
Graduate School	\$53,571	18	\$53,571	18	\$96,756	33	\$1,919,499	309
Information School	\$32,821	19	\$32,821	19	\$38,428	50	\$1,007,884	868
Intercollegiate Athletics	\$2,450,572	3,043	\$2,450,572	3,043	\$1,537,477	1,764	\$33,580,010	22,874
Law	\$94,757	177	\$94,757	177	\$122,351	167	\$2,033,388	1,894
Libraries	\$62,207	152	\$62,207	152	\$24,344	255	\$1,989,175	5,077
Minority Affairs	\$8,245	117	\$8,245	117	\$17,935	123	\$1,099,134	809
Nursing	\$185,118	67	\$185,118	67	\$171,656	80	\$2,947,291	1,495
Pharmacy	\$252,822	63	\$252,822	63	\$340,508	72	\$10,883,740	1,346
President's Funds	\$30,883	60	\$30,883	60	\$29,278	105	\$591,920	1,297
Public Health	\$194,148	75	\$194,148	75	\$323,747	124	\$11,566,876	748
Social Work	\$4,020	27	\$4,020	27	\$31,732	40	\$3,619,549	953
Student Life	\$67,259	127	\$67,259	127	\$322,354	740	\$6,353,413	3,844
Undergraduate Academic Affairs	\$77,138	42	\$77,138	42	\$23,308	47	\$2,037,112	850
University Press	\$14,855	4	\$14,855	4	\$23,100	10	\$203,245	210
UW Alumni Association	\$59,738	1,224	\$59,738	1,224	\$66,286	1,309	\$1,136,496	19,208
UW Bothell	\$8,166	118	\$8,166	118	\$302,734	130	\$3,967,991	676
UW Tacoma	\$60,888	197	\$60,888	197	\$86,273	100	\$4,872,642	980
Other University Support	\$143,638	440	\$143,638	440	\$64,325	154	\$5,791,037	2,134
Total <sup>1</sup>	\$13,116,642	9,475	\$13,116,642	9,475	\$22,736,576	9,706	\$313,101,782	111,145

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<sup>&</sup>lt;sup>1</sup> The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

### FISCAL YEAR COMPARISON OF TOTAL CONTRIBUTIONS



Fiscal Year		Complete Fi	scal Year		Year to Date					
riscai fear	Gifts	Private Grants	Total	Donors	Gifts	Private Grants	Total	Donors		
2012-2013	\$6,595,743	\$6,520,899	\$13,116,642	9,475	\$6,595,743	\$6,520,899	\$13,116,642	9,475		
2011-2012	\$161,989,170	\$151,112,612	\$313,101,782	111,145	\$6,523,085	\$16,213,491	\$22,736,576	9,706		
2010-2011	\$170,201,978	\$164,435,696	\$334,637,675	113,114	\$9,959,875	\$20,994,646	\$30,954,521	10,531		
2009-2010	\$135,813,022	\$150,815,796	\$286,628,819	113,746	\$8,260,590	\$23,649,904	\$31,910,494	10,102		
2008-2009	\$148,364,809	\$175,713,667	\$324,078,477	109,083	\$19,758,240	\$6,517,332	\$26,275,572	10,830		
2007-2008	\$180,735,444	\$124,224,214	\$304,959,657	121,447	\$12,303,834	\$6,270,004	\$18,573,838	9,144		
2006-2007	\$176,490,215	\$126,399,369	\$302,889,584	105,353	\$6,104,593	\$4,871,560	\$10,976,153	9,761		
2005-2006	\$207,744,231	\$115,261,186	\$323,005,417	97,876	\$6,786,483	\$3,717,811	\$10,504,294	8,309		
2004-2005	\$151,969,925	\$108,802,371	\$260,772,296	95,227	\$9,875,987	\$6,685,340	\$16,561,327	6,859		
2003-2004	\$128,174,367	\$71,603,323	\$199,777,690	91,903	\$8,901,929	\$6,715,497	\$15,617,426	8,609		

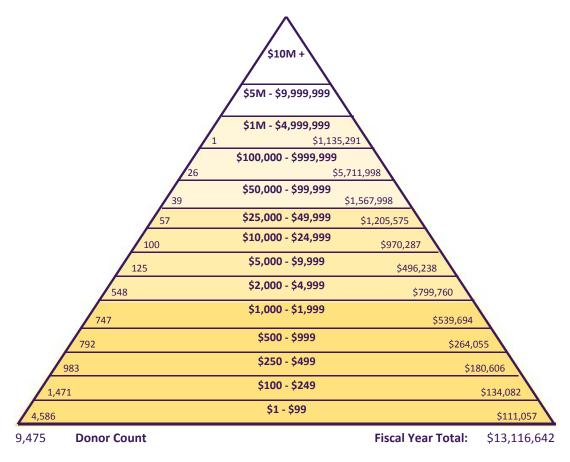
### **ANNUAL FUNDING THEME PROGRESS**

	Year to Date					
Theme	Current Use	Endowment	Total			
Student Support	\$376,307	\$544,595	\$920,903			
Faculty Support	\$572,599	\$127,188	\$699,787			
Program Support for Faculty and Students	\$8,474,124	\$117,613	\$8,591,737			
Capital	\$570,652		\$570,652			
Excellence Funds	\$2,138,547	\$195,016	\$2,333,563			
Total	\$12,132,230	\$984,412	\$13,116,642			

### **DEVELOPMENT ACTIVITY BY DONOR TYPE**

	Year to	Date	Prior Year	to Date	Prior Fiscal Year		
Donor Type	Donors	Total	Donors <sup>1</sup>	Total	Donors	Total	
Alumni	4,850	\$1,774,326	5,024	\$2,052,164	50,041	\$46,193,706	
Corporations	259	\$1,949,396	234	\$2,182,602	2,784	\$49,922,648	
Family Foundations	10	\$366,394	15	\$571,120	170	\$15,990,521	
Foundations	67	\$3,286,077	63	\$11,906,133	407	\$90,656,428	
Non-Alumni	4,233	\$2,081,064	4,308	\$1,355,457	57,161	\$39,634,685	
Organizations	56	\$3,659,385	62	\$4,669,100	582	\$70,703,795	
Total	9,475	\$13,116,642	9,706	\$22,736,576	111,145	\$313,101,782	

### **DEVELOPMENT ACTIVITY PYRAMID**



<sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data at the end of the prior fiscal year.

( 07/01/2012 - 07/31/2012 )
Source: University Advancement, Information Management Report # devrpts\_s1208197



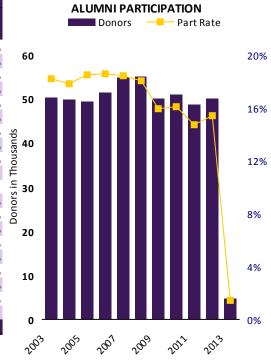
## **ANNUAL PROGRESS BY GIVING LEVEL**

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +							\$0
\$5M - \$9,999,999							\$0
\$1M - \$4,999,999						\$1,135,291	\$1,135,291
\$100,000 - \$999,999	\$0	\$737,903	\$130,000	\$470,300	\$2,407,400	\$1,966,396	\$5,711,998
\$50,000 - \$99,999	\$70,000	\$269,802	\$167,274	\$320,081	\$502,841	\$238,000	\$1,567,998
\$25,000 - \$49,999	\$254,886	\$161,269	\$62,500	\$481,068	\$113,851	\$132,002	\$1,205,575
\$10,000 - \$24,999	\$202,320	\$147,892		\$317,992	\$196,917	\$105,165	\$970,287
\$5,000 - \$9,999	\$125,558	\$88,762	\$4,120	\$192,761	\$33,735	\$51,302	\$496,238
\$2,000 - \$4,999	\$426,073	\$215,601		\$112,422	\$20,486	\$25,179	\$799,760
\$1,000 - \$1,999	\$297,349	\$194,069	\$2,500	\$35,855	\$6,270	\$3,651	\$539,694
\$500 - \$999	\$154,419	\$97,553		\$8,357	\$2,450	\$1,277	\$264,055
\$250 - \$499	\$103,116	\$72,103		\$3,789	\$1,358	\$240	\$180,606
\$100 - \$249	\$72,925	\$54,221		\$5,653	\$700	\$583	\$134,082
\$1 - \$99	\$67,679	\$41,891		\$1,118	\$70	\$299	\$111,057
Total	\$1,774,326	\$2,081,064	\$366,394	\$1,949,396	\$3,286,077	\$3,659,385	\$13,116,642

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +							0
\$5M - \$9,999,999							0
\$1M - \$4,999,999						1	1
\$100,000 - \$999,999	1	8	1	4	8	4	26
\$50,000 - \$99,999	6	11	4	6	8	4	39
\$25,000 - \$49,999	18	15	2	14	3	5	57
\$10,000 - \$24,999	28	28		24	13	7	100
\$5,000 - \$9,999	40	37	1	33	6	8	125
\$2,000 - \$4,999	273	217		41	8	9	548
\$1,000 - \$1,999	370	335	2	30	6	4	747
\$500 - \$999	418	350		18	4	2	792
\$250 - \$499	498	466		14	4	1	983
\$100 - \$249	741	678		43	5	4	1,471
\$1 - \$99	2,457	2,088		32	2	7	4,586
Total	4,850	4,233	10	259	67	56	9,475

# **ALUMNI PARTICIPATION BY CONSTITUENCY (CURRENT FISCAL YEAR)**

		To UW		To Unit		
		Year	to Date	Year	to Date	
Area	Solicitable	Donors	onors Part Rate		Part Rate	
UW Medicine	20,206	395	1.95%	205	1.01%	
Arts and Sciences	158,093	2,155	1.36%	666	0.42%	
Business School	40,686	758	1.86%	116	0.29%	
Built Environments	8,782	121	1.38%	23	0.26%	
Dentistry	4,729	124	2.62%	52	1.10%	
Education	18,344	284	1.55%	14	0.08%	
Engineering	34,946	342	0.98%	48	0.14%	4
Environment	12,029	113	0.94%	25	0.21%	
Evans School of Public Affairs	3,068	71	2.31%	16	0.52%	
Interdisc. Grad. Programs	2,457	36	1.47%			F
Interschool Programs	2,564	42	1.64%			
Information School	5,322	69	1.30%	7	0.13%	
Law	8,572	210	2.45%	106	1.24%	
School of Nursing	9,128	168	1.84%	29	0.32%	·
Pharmacy	3,851	65	1.69%	30	0.78%	
Public Health	5,138	92	1.79%	13	0.25%	
Social Work	6,969	99	1.42%	9	0.13%	
UW Bothell	9,945	143	1.44%	52	0.52%	
UW Tacoma	11,337	151	1.33%	97	0.86%	
Unspecified	8,909	109	1.22%			
ALL UW TOTAL	345,483	4,850	1.40%			



# **ALUMNI PARTICIPATION BY CONSTITUENCY (PREVIOUS FISCAL YEAR)**

			To U	W	To Unit				
		Year to	Date	FY To	FY Total		to Date	FY Total	
Area	Solicitable	Donors <sup>1</sup>	Part Rate	Donors	Part Rate	Donors	Part Rate	Donors	PFY Final
UW Medicine	19,296	356	1.84%	3,580	18.55%	188	0.97%	2,285	11.84%
Arts and Sciences	148,325	2,290	1.54%	20,873	14.07%	469	0.32%	5,289	3.57%
Business School	38,811	660	1.70%	7,631	19.66%	110	0.28%	2,436	6.28%
Built Environments	8,372	97	1.16%	1,343	16.04%	8	0.10%	483	5.77%
Dentistry	4,598	91	1.98%	1,091	23.73%	31	0.67%	598	13.01%
Education	17,578	296	1.68%	3,173	18.05%	19	0.11%	493	2.80%
Engineering	33,380	363	1.09%	4,957	14.85%	54	0.16%	2,240	6.71%
Environment	11,457	130	1.13%	1,717	14.99%	34	0.30%	700	6.11%
Evans School of Public Affairs	2,773	64	2.31%	655	23.62%	14	0.50%	214	7.72%
Interdisc. Grad. Programs	2,239	50	2.23%	328	14.65%				
Interdisc. Undergrad. Programs									
Interschool Programs	2,406	67	2.78%	497	20.66%				
Information School	4,882	97	1.99%	1,075	22.02%	19	0.39%	523	10.71%
Law	8,074	168	2.08%	1,766	21.87%	85	1.05%	916	11.35%
School of Nursing	8,737	166	1.90%	1,715	19.63%	27	0.31%	855	9.79%
Pharmacy	3,705	82	2.21%	958	25.86%	40	1.08%	692	18.68%
Public Health	4,728	82	1.73%	787	16.65%	9	0.19%	233	4.93%
Social Work	6,543	106	1.62%	999	15.27%	14	0.21%	445	6.80%
UW Bothell	8,323	149	1.79%	999	12.00%	22	0.26%	228	2.74%
UW Tacoma	9,481	90	0.95%	971	10.24%	29	0.31%	288	3.04%
Unspecified	9,066	115	1.27%	1,442	15.91%				
ALL UW TOTAL	324,647	4,815	1.48%	50,041	15.41%				

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<sup>&</sup>lt;sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data on the date this report was run in the prior fiscal year.

The University of Washington Alumni Association is the broad-based engagement vehicle for University Advancement and the University of Washington. Through its strategically designed programs, the UW Alumni Association invites alumni, donors and friends to engage in the life of the UW. Research indicates that engaged alumni and friends are more inclined to support the University and its students. The UW Alumni Association is proud to develop a solid base of support for the University of Washington.



## **UWAA Member Giving by Constituency**

	Solicitable		Member	Aluı	nni Giving
School	Alumni	Members 1	Donors	Members	Non Members
UW Medicine	20,206	1,952	148	7.58%	1.21%
Arts and Sciences	158,093	19,896	1,032	5.19%	0.52%
<b>Business School</b>	40,686	7,484	482	6.44%	0.54%
<b>Built Environments</b>	8,782	1,156	55	4.76%	0.56%
Dentistry	4,729	1,006	84	8.35%	0.83%
Education	18,344	2,876	127	4.42%	0.69%
Engineering	34,946	4,642	129	2.78%	0.45%
Environment	12,029	1,468	48	3.27%	0.36%
<b>Evans School of Public Affairs</b>	3,068	369	17	4.61%	1.52%
Interdisc. Grad. Programs	2,457	227	10	4.41%	0.85%
Interdisc. Undergrad. Progra					
Interschool Programs	2,564	561	20	3.57%	0.60%
Information School	5,322	809	29	3.58%	0.53%
Law	8,572	1,125	96	8.53%	1.34%
School of Nursing	9,128	1,358	61	4.49%	1.03%
Pharmacy	3,851	657	37	5.63%	0.72%
Public Health	5,138	438	25	5.71%	1.28%
Social Work	6,969	613	31	5.06%	0.74%
UW Bothell	9,945	1,029	48	4.66%	0.59%
UW Tacoma	11,337	948	47	4.96%	0.64%
Unspecified	8,909	1,821	65	3.57%	0.40%
Non-Alumni		9,456	1,129	11.94%	
Total	345,483	56,046	3,387	6.04%	

### **Alumni Activity**

11 in 25 registrants at 2012 UW events were UWAA members
OWAA IIIEIIIDEIS
1 in 20 registrants at 2012 UW events were
UW donors
9 in 10 registrants at 2012 UW events were
Solicitable Alumni
1 in 50 UWAA members attended
a 2012 UW event
2 in 5 2011-2012 Football/Basketball season
ticket holders were
UWAA members
1 in 6 UWAA members were 2011-2012
Football/Basketball season ticket holders

#### **Top 10 Membership by Class Year**

Class Year	Part. Rate	Class Year	Population
1955	22.59%	2012	1,287
1953	21.44%	1971	1,098
1954	21.31%	1973	1,085
1946	20.90%	1974	1,051
1959	20.83%	1970	1,039
1956	20.80%	1972	1,031
1957	20.31%	1976	1,025
1958	20.18%	1975	998
1960	20.13%	1977	945
1950	19.98%	1968	899

# **Activity Participation - Rolling 3 Year Total** <sup>3</sup>

<i>,</i>	- 0 -					
School <sup>2</sup>	Participants	Part. Donors	% Donors	Alum Non-Part.	Alum Non-Par Donor	% Non-Part Donor
Intercollegiate Athletics	1,509	1,486	98.48%			
UW Medicine	3,771	2,654	70.38%	22,170	3,019	13.62%
Arts and Sciences	14,193	2,779	19.58%	146,314	7,090	4.85%
Built Environments	1,581	576	36.43%	7,710	595	7.72%
Business School	5,781	1,548	26.78%	36,372	3,092	8.50%
Dentistry	1,640	637	38.84%	3,309	387	11.70%
Education	1,507	200	13.27%	17,288	729	4.22%
Engineering	2,806	813	28.97%	33,070	2,956	8.94%
Environment	1,191	513	43.07%	11,433	937	8.20%
Evans School of Public Affairs	796	277	34.80%	2,484	293	11.80%
Graduate School	334	131	39.22%	2,306	6	0.26%
Information School	532	191	35.90%	5,005	703	14.05%
Law	1,777	715	40.24%	7,217	1,075	14.90%
Libraries	575	566	98.43%			
Nursing	778	286	36.76%	8,673	1,234	14.23%
Pharmacy	306	195	63.73%	3,755	896	23.86%
Public Health	537	163	30.35%	4,382	347	7.92%
Social Work	718	319	44.43%	6,593	584	8.86%
UW Bothell	700	200	28.57%	9,464	660	6.97%
UW Tacoma	704	262	37.22%	10,876	824	7.58%

 $<sup>^{\</sup>rm 1}$  Members include paid Annual Members, Lifetime Members, and TPC Level Donors

Source: University of Washington Alumni Association



<sup>&</sup>lt;sup>2</sup> Activity is based on a unit affiliated Alumni or Donor being labeled as a positive RSVP, host, speaker, or participant at any tracked UW activity.

<sup>&</sup>lt;sup>3</sup> 3-Years consists of any activity since 7/1/2009