## VII. STANDING COMMITTEES

B. Finance, Audit and Facilities Committee

Report of Contributions – December 2011

For information only.

Attachment

UW Foundation Report of Contributions for December 2011



# **Report of Contributions**

All Areas | December 2011

#### **ANNUAL PROGRESS BY CONSTITUENCY**

		Current Mo	nth			Year to Da	ate	
School	Gifts	Private Grants	Total	Donors <sup>1</sup>	Gifts	Private Grants	Total	Donors
UW Medicine	\$4,279,710	\$8,794,612	\$13,074,322	4,191	\$14,998,709	\$63,252,947	\$78,251,656	9,613
Arts and Sciences	\$2,633,966	\$1,570,834	\$4,204,800	2,959	\$7,704,467	\$5,640,620	\$13,345,087	8,263
<b>Broadcast Services</b>	\$254,036		\$254,036	635	\$995,641		\$995,641	6,649
Built Environments	\$344,353		\$344,353	283	\$573,813	\$2,500	\$576,313	602
Business School	\$10,622,787		\$10,622,787	1,030	\$13,669,836		\$13,669,836	2,882
Dentistry	\$353,935		\$353,935	283	\$1,065,925	\$21,067	\$1,086,992	940
Education	\$245,362	\$1,553,496	\$1,798,858	221	\$649,399	\$2,225,841	\$2,875,240	743
Engineering	\$2,094,008	\$899,322	\$2,993,330	959	\$5,532,566	\$4,101,701	\$9,634,266	3,090
Environment	\$905,385	\$9,455	\$914,840	558	\$1,777,279	\$3,619,783	\$5,397,062	1,391
Evans School of Public Affairs	\$38,975		\$38,975	75	\$156,718	\$474,196	\$630,914	289
Graduate School	\$59,430		\$59,430	74	\$866,264	\$859,273	\$1,725,537	193
Information School	\$62,589		\$62,589	140	\$171,619	\$182,676	\$354,295	640
Intercollegiate Athletics	\$5,000,591		\$5,000,591	1,334	\$17,249,535		\$17,249,535	5,537
Law	\$610,349		\$610,349	518	\$1,178,670	\$90,000	\$1,268,670	1,037
Libraries	\$478,522		\$478,522	1,059	\$749,759		\$749,759	2,115
Minority Affairs	\$577,088		\$577,088	226	\$852,914		\$852,914	519
Nursing	\$349,462	\$10,000	\$359,462	404	\$658,393	\$587,971	\$1,246,364	1,027
Pharmacy	\$272,684	\$107,500	\$380,184	249	\$592,202	\$7,813,884	\$8,406,086	756
President's Funds	\$195,069		\$195,069	297	\$489,178		\$489,178	752
Public Health	\$183,434	\$283,842	\$467,276	185	\$430,935	\$8,197,608	\$8,628,543	424
Social Work	\$59,794		\$59,794	153	\$500,041	\$244,833	\$744,874	436
Student Life	\$383,847		\$383,847	638	\$4,303,652		\$4,303,652	2,272
Undergraduate Academic Affairs	\$51,180	\$682,698	\$733,878	134	\$341,182	\$1,194,430	\$1,535,612	272
University Press	\$109,655		\$109,655	107	\$151,920		\$151,920	127
UW Alumni Association	\$142,380		\$142,380	2,214	\$506,215		\$506,215	8,680
UW Bothell	\$144,989	\$282,000	\$426,989	100	\$406,113	\$2,476,499	\$2,882,612	271
UW Tacoma	\$239,316		\$239,316	171	\$3,013,071	\$77,310	\$3,090,381	470
Other University Support	\$1,235,465	\$40,000	\$1,275,465	223	\$3,932,761	\$1,112,397	\$5,045,158	884
Total	\$31,928,360	\$14,233,758	\$46,162,118	17,348	\$83,518,776	\$102,175,535	\$185,694,311	53,866

#### **MONTHLY HIGHLIGHTS**

The UW received \$46.16M in total private voluntary support (\$31.93M in gifts and \$14.23M in grants) in the current month.

Areas including Broadcast Services, Business School, Education, Graduate School, Intercollegiate Athletics, Minority Affairs, Nursing, Pharmacy, Student Life, UW Alumni Association and UW Bothell are ahead of last year's year-to-date totals.

(07/01/2011 - 12/31/2011)

Source: University Advancement, Information Management Report # devrpts\_s1201246

<sup>&</sup>lt;sup>1</sup> Donors are defined as those entities who have a credit amount of greater than \$0.00.

The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

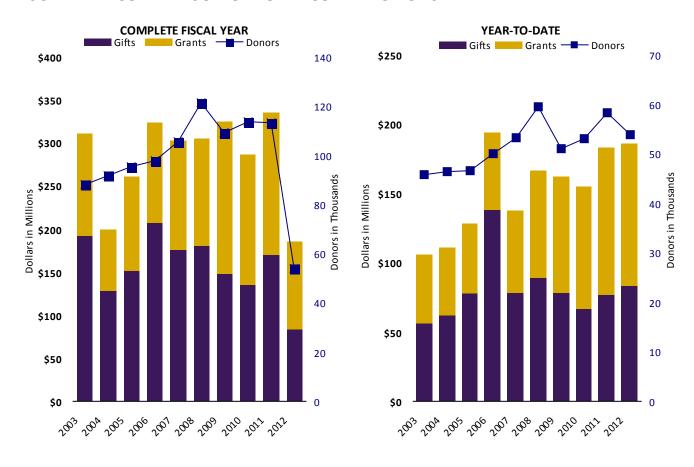
#### **DEVELOPMENT SUMMARY BY CONSTITUENCY**

	Current M	onth	Year to D	ate	Prior Year to	Date	Prior Year T	otal
School	Total	Donors	Total	Donors	Total	Donors	Total	Donors
UW Medicine	\$13,074,322	4,191	\$78,251,656	9,613	\$78,296,699	10,369	\$127,994,691	15,832
Arts and Sciences	\$4,204,800	2,959	\$13,345,087	8,263	\$16,287,103	8,271	\$26,366,179	14,021
Broadcast Services	\$254,036	635	\$995,641	6,649	\$310,298	12,863	\$2,945,722	21,519
Built Environments	\$344,353	283	\$576,313	602	\$825,029	789	\$4,097,082	1,304
Business School	\$10,622,787	1,030	\$13,669,836	2,882	\$9,250,533	2,659	\$14,099,968	4,136
Dentistry	\$353,935	283	\$1,086,992	940	\$2,384,656	905	\$4,880,520	1,371
Education	\$1,798,858	221	\$2,875,240	743	\$2,093,894	477	\$4,453,458	1,322
Engineering	\$2,993,330	959	\$9,634,266	3,090	\$14,418,278	2,712	\$28,104,317	4,207
Environment	\$914,840	558	\$5,397,062	1,391	\$7,367,979	1,261	\$10,224,490	2,596
Evans School of Public Affairs	\$38,975	75	\$630,914	289	\$699,456	229	\$1,259,897	536
Graduate School	\$59,430	74	\$1,725,537	193	\$981,398	148	\$1,904,156	260
Information School	\$62,589	140	\$354,295	640	\$551,430	592	\$978,535	747
Intercollegiate Athletics	\$5,000,591	1,334	\$17,249,535	5,537	\$11,367,741	4,662	\$25,769,643	24,108
Law	\$610,349	518	\$1,268,670	1,037	\$3,247,904	816	\$3,954,968	1,671
Libraries	\$478,522	1,059	\$749,759	2,115	\$1,641,790	2,229	\$2,221,330	5,602
Minority Affairs	\$577,088	226	\$852,914	519	\$276,051	434	\$1,125,063	762
Nursing	\$359,462	404	\$1,246,364	1,027	\$1,216,725	891	\$2,572,650	1,476
Pharmacy	\$380,184	249	\$8,406,086	756	\$1,732,401	664	\$3,449,822	1,256
President's Funds	\$195,069	297	\$489,178	752	\$1,505,112	869	\$4,660,973	1,419
Public Health	\$467,276	185	\$8,628,543	424	\$15,962,301	400	\$20,982,432	728
Social Work	\$59,794	153	\$744,874	436	\$874,924	418	\$3,825,867	922
Student Life	\$383,847	638	\$4,303,652	2,272	\$1,655,173	1,461	\$24,665,211	3,351
Undergraduate Academic Affairs	\$733,878	134	\$1,535,612	272	\$1,821,710	253	\$2,135,761	545
University Press	\$109,655	107	\$151,920	127	\$1,432,075	167	\$1,525,915	215
UW Alumni Association	\$142,380	2,214	\$506,215	8,680	\$388,318	8,171	\$943,635	17,676
UW Bothell	\$426,989	100	\$2,882,612	271	\$898,992	216	\$1,890,127	753
UW Tacoma	\$239,316	171	\$3,090,381	470	\$3,777,304	430	\$5,207,539	798
Other University Support	\$1,275,465	223	\$5,045,158	884	\$2,058,807	1,515	\$2,397,723	2,095
Total <sup>1</sup>	\$46,162,118	17,348	\$185,694,311	53,866	\$183,324,082	58,314	\$334,637,675	113,114

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<sup>&</sup>lt;sup>1</sup> The donor total at the bottom of the chart is not a cumulative total of the rows above. The donor total is the number of unique donors who have been credited with a gift to the UW during the given time period.

#### FISCAL YEAR COMPARISON OF TOTAL CONTRIBUTIONS



Fiscal Year		Complete Fi	scal Year		Year to Date					
riscai feai	Gifts	Private Grants	Total	Donors	Gifts	Private Grants	Total	Donors		
2011-2012	\$83,518,776	\$102,175,535	\$185,694,311	53,866	\$83,518,776	\$102,175,535	\$185,694,311	53,866		
2010-2011	\$170,201,978	\$164,435,696	\$334,637,675	113,114	\$77,344,544	\$105,979,539	\$183,324,082	58,314		
2009-2010	\$135,813,022	\$150,815,796	\$286,628,819	113,746	\$66,888,299	\$87,697,537	\$154,585,835	53,146		
2008-2009	\$148,364,809	\$175,713,667	\$324,078,477	109,083	\$78,321,572	\$83,634,528	\$161,956,099	51,054		
2007-2008	\$180,735,444	\$124,224,214	\$304,959,657	121,447	\$89,445,201	\$77,073,087	\$166,518,288	59,458		
2006-2007	\$176,490,215	\$126,399,369	\$302,889,584	105,353	\$78,353,078	\$59,264,713	\$137,617,791	53,294		
2005-2006	\$207,744,231	\$115,261,186	\$323,005,417	97,876	\$138,499,322	\$55,494,951	\$193,994,273	50,054		
2004-2005	\$151,969,925	\$108,802,371	\$260,772,296	95,227	\$77,689,900	\$50,505,571	\$128,195,471	46,526		
2003-2004	\$128,174,367	\$71,603,323	\$199,777,690	91,903	\$62,089,442	\$48,886,946	\$110,976,388	46,351		
2002-2003	\$192,573,183	\$118,677,722	\$311,250,905	88,259	\$56,283,917	\$49,383,639	\$105,667,556	45,698		

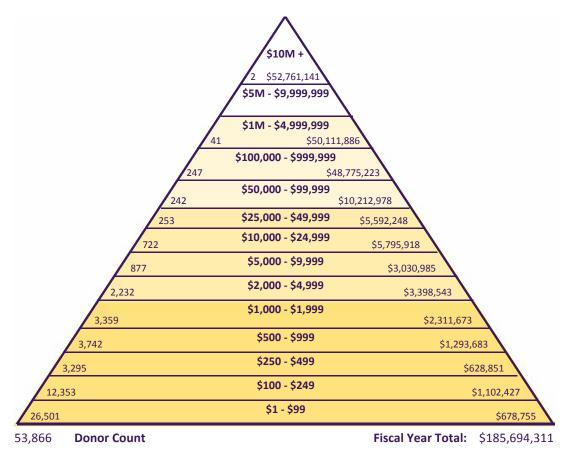
#### **ANNUAL FUNDING THEME PROGRESS**

	Year to Date					
Theme	Current Use	Endowment	Total			
Student Support	\$5,357,729	\$11,651,197	\$17,008,926			
Faculty Support	\$4,537,079	\$2,844,725	\$7,381,804			
Program Support for Faculty and Students	\$126,860,991	\$6,860,745	\$133,721,735			
Capital	\$12,840,673	\$1,185	\$12,841,858			
Excellence Funds	\$14,251,123	\$488,864	\$14,739,987			
Total	\$163,847,595	\$21,846,716	\$185,694,311			

#### **DEVELOPMENT ACTIVITY BY DONOR TYPE**

	Year to	Date Date	Prior Year	to Date	Prior Fiscal Year		
Donor Type	Donors	Total	Donors <sup>1</sup>	Total	Donors	Total	
Alumni	27,194	\$22,096,649	26,761	\$23,660,506	48,671	\$48,006,717	
Corporations	1,475	\$22,776,738	1,222	\$25,258,367	2,568	\$48,099,904	
Family Foundations	118	\$11,145,749	100	\$9,568,912	161	\$16,071,226	
Foundations	251	\$70,057,942	273	\$66,005,408	446	\$97,547,429	
Non-Alumni	24,505	\$18,409,330	29,609	\$13,775,845	60,669	\$49,015,743	
Organizations	323	\$41,207,903	349	\$45,055,045	599	\$75,896,655	
Total	53,866	\$185,694,311	58,314	\$183,324,082	113,114	\$334,637,675	

#### **DEVELOPMENT ACTIVITY PYRAMID**



<sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data at the end of the prior fiscal year.

( 07/01/2011 - 12/31/2011 )
Source: University Advancement, Information Management Report # devrpts s1201246



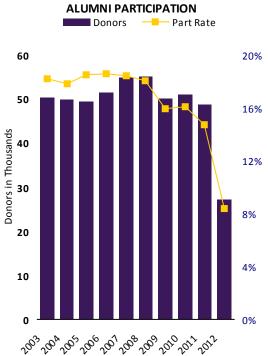
### **ANNUAL PROGRESS BY GIVING LEVEL**

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					\$38,672,607	\$14,088,534	\$52,761,141
\$5M - \$9,999,999							\$0
\$1M - \$4,999,999	\$4,192,022	\$4,300,392	\$7,128,193	\$6,781,866	\$15,916,215	\$11,793,197	\$50,111,886
\$100,000 - \$999,999	\$5,759,370	\$6,021,045	\$2,496,829	\$9,544,449	\$12,577,778	\$12,375,752	\$48,775,223
\$50,000 - \$99,999	\$2,316,612	\$1,913,383	\$698,423	\$2,265,446	\$1,757,112	\$1,262,003	\$10,212,978
\$25,000 - \$49,999	\$1,495,398	\$1,001,124	\$294,377	\$1,379,908	\$507,628	\$913,812	\$5,592,248
\$10,000 - \$24,999	\$1,966,854	\$1,264,409	\$344,733	\$1,415,704	\$378,863	\$425,356	\$5,795,918
\$5,000 - \$9,999	\$1,241,923	\$776,917	\$115,445	\$577,735	\$122,356	\$196,610	\$3,030,985
\$2,000 - \$4,999	\$1,715,507	\$989,017	\$54,445	\$457,143	\$79,023	\$103,408	\$3,398,543
\$1,000 - \$1,999	\$1,171,040	\$876,075	\$11,384	\$193,287	\$31,148	\$28,740	\$2,311,673
\$500 - \$999	\$711,361	\$479,921	\$1,500	\$81,160	\$9,260	\$10,481	\$1,293,683
\$250 - \$499	\$371,997	\$213,123	\$350	\$36,712	\$2,150	\$4,519	\$628,851
\$100 - \$249	\$706,320	\$353,392	\$0	\$34,860	\$3,525	\$4,331	\$1,102,427
\$1 - \$99	\$448,245	\$220,534	\$70	\$8,468	\$277	\$1,161	\$678,755
Total	\$22,096,649	\$18,409,330	\$11,145,749	\$22,776,738	\$70,057,942	\$41,207,903	\$185,694,311

Giving Level	Alumni	Non Alumni	Family Fndns.	Corporations	Foundations	Other Orgs.	Total
\$10M +					1	1	2
\$5M - \$9,999,999							0
\$1M - \$4,999,999	7	11	3	5	8	7	41
\$100,000 - \$999,999	48	70	10	43	40	36	247
\$50,000 - \$99,999	61	89	12	35	26	19	242
\$25,000 - \$49,999	82	75	10	43	16	27	253
\$10,000 - \$24,999	248	284	27	108	29	26	722
\$5,000 - \$9,999	355	341	19	108	22	32	877
\$2,000 - \$4,999	1,063	905	20	181	27	36	2,232
\$1,000 - \$1,999	1,551	1,574	11	173	27	23	3,359
\$500 - \$999	1,812	1,737	3	154	14	22	3,742
\$250 - \$499	1,667	1,472	1	130	8	17	3,295
\$100 - \$249	6,690	5,319	1	284	24	35	12,353
\$1 - \$99	13,610	12,628	1	211	9	42	26,501
Total	27,194	24,505	118	1,475	251	323	53,866

## **ALUMNI PARTICIPATION BY CONSTITUENCY (CURRENT FISCAL YEAR)**

					•
		То	wu	То	Unit
		Year	to Date	Year	to Date
Area	Solicitable	Donors	Part Rate	Donors	Part Rate
UW Medicine	19,296	2,197	11.39%	1,634	8.47%
Arts and Sciences	148,325	11,444	7.72%	4,157	2.80%
Business School	38,811	4,042	10.41%	1,692	4.36%
Built Environments	8,372	708	8.46%	380	4.54%
Dentistry	4,598	702	15.27%	489	10.64%
Education	17,578	1,612	9.17%	188	1.07%
Engineering	33,380	2,959	8.86%	1,775	5.32%
Environment	11,457	841	7.34%	345	3.01%
Evans School of Public Affairs	2,773	311	11.22%	99	3.57%
Interdisc. Grad. Programs	2,239	189	8.44%		
Interschool Programs	2,406	287	11.93%		
Information School	4,882	678	13.89%	445	9.12%
Law	8,074	947	11.73%	608	7.53%
School of Nursing	8,737	1,082	12.38%	718	8.22%
Pharmacy	3,705	500	13.50%	369	9.96%
Public Health	4,728	382	8.08%	89	1.88%
Social Work	6,543	535	8.18%	321	4.91%
UW Bothell	8,323	407	4.89%	63	0.76%
UW Tacoma	9,481	359	3.79%	91	0.96%
Unspecified	9,066	725	8.00%		
ALL UW TOTAL	324,647	27,194	8.38%		



## **ALUMNI PARTICIPATION BY CONSTITUENCY (PREVIOUS FISCAL YEAR)**

			To U	W		To Unit					
		Year to	Date Date	FY To	otal	Year	to Date	FY T	otal		
Area	Solicitable	Donors <sup>1</sup>	Part Rate	Donors	Part Rate	Donors	Part Rate	Donors	PFY Final		
UW Medicine	19,185	2,185	11.39%	3,576	18.64%	1,462	7.62%	2,273	11.85%		
Arts and Sciences	151,787	11,193	7.37%	20,278	13.36%	3,459	2.28%	5,558	3.66%		
Business School	39,725	3,892	9.80%	7,407	18.65%	1,503	3.78%	2,384	6.00%		
Built Environments	8,496	721	8.49%	1,328	15.63%	292	3.44%	521	6.13%		
Dentistry	4,650	638	13.72%	1,116	24.00%	392	8.43%	601	12.92%		
Education	18,092	1,633	9.03%	3,180	17.58%	167	0.92%	542	3.00%		
Engineering	33,868	2,788	8.23%	4,885	14.42%	1,473	4.35%	2,235	6.60%		
Environment	11,635	862	7.41%	1,711	14.71%	351	3.02%	746	6.41%		
<b>Evans School of Public Affairs</b>	2,747	286	10.41%	561	20.42%	88	3.20%	193	7.03%		
Interdisc. Grad. Programs	2,200	165	7.50%	323	14.68%						
Interdisc. Undergrad. Programs											
Interschool Programs	2,459	304	12.36%	503	20.46%						
Information School	4,950	676	13.66%	981	19.82%	364	7.35%	464	9.37%		
Law	8,186	857	10.47%	1,701	20.78%	438	5.35%	891	10.88%		
School of Nursing	8,909	1,001	11.24%	1,709	19.18%	509	5.71%	883	9.91%		
Pharmacy	3,690	477	12.93%	947	25.66%	360	9.76%	689	18.67%		
Public Health	4,683	385	8.22%	736	15.72%	90	1.92%	234	5.00%		
Social Work	6,753	543	8.04%	971	14.38%	247	3.66%	465	6.89%		
UW Bothell	8,069	374	4.64%	803	9.95%	66	0.82%	271	3.36%		
UW Tacoma	9,452	375	3.97%	772	8.17%	144	1.52%	373	3.95%		
Unspecified	9,472	752	7.94%	1,540	16.26%						
ALL UW TOTAL	330,521	26,523	8.02%	48,671	14.73%						

<sup>1</sup> Prior Fiscal Year to Date numbers reflect the number of alumni for the reported period based on the state of the data on the date this report was run in the prior fiscal year.

The University of Washington Alumni Association is the broad-based engagement vehicle for University Advancement and the University of Washington. Through its strategically designed programs, the UW Alumni Association invites alumni, donors and friends to engage in the life of the UW. Research indicates that engaged alumni and friends are more inclined to support the University and its students. The UW Alumni Association is proud to develop a solid base of support for the University of Washington.



## **UWAA Member Giving by Constituency**

	Solicitable		Member	Aluı	nni Giving
School	Alumni	Members 1	Donors	Members	Non Members
UW Medicine	19,296	1,828	615	33.64%	8.00%
Arts and Sciences	148,325	18,308	4,085	22.31%	3.86%
<b>Business School</b>	38,811	7,024	1,829	26.04%	4.79%
Built Environments	8,372	1,090	256	23.49%	4.16%
Dentistry	4,598	978	304	31.08%	8.78%
Education	17,578	2,784	659	23.67%	4.26%
Engineering	33,380	4,393	1,074	24.45%	5.06%
Environment	11,457	1,397	280	20.04%	4.03%
<b>Evans School of Public Affairs</b>	2,773	316	85	26.90%	6.59%
Interdisc. Grad. Programs	2,239	210	51	24.29%	4.78%
Interdisc. Undergrad. Progra					
Interschool Programs	2,406	532	133	25.00%	5.55%
Information School	4,882	751	215	28.63%	9.30%
Law	8,074	1,026	346	33.72%	7.24%
School of Nursing	8,737	1,288	384	29.81%	7.69%
Pharmacy	3,705	620	219	35.32%	7.75%
Public Health	4,728	384	99	25.78%	5.02%
Social Work	6,543	564	133	23.58%	5.50%
UW Bothell	8,323	711	77	10.83%	2.12%
UW Tacoma	9,481	610	62	10.16%	1.62%
Unspecified	9,066	1,812	384	21.19%	2.61%
Non-Alumni		7,591	3,237	42.64%	
Total	324,647	52,096	13,272	25.48%	

#### **Alumni Activity**

1 in 3 registrants at 2011 UW events were
UWAA members

1 in 2 registrants at 2011 UW events were
UW donors

7 in 10 registrants at 2011 UW events were

7 in 10 registrants at 2011 UW events were Solicitable Alumni 1 in 50 UWAA members attended a 2011 UW event

1 in 3 2010-2011 Football/Basketball season ticket holders were UWAA members

3 in 5 UWAA members were 2010-2011 Football/Basketball season ticket holders

#### **Top 10 Membership by Class Year**

Class Year	Part. Rate	Class Year	Population
1955	22.74%	2011	1,553
1953	21.79%	1971	1,109
1954	21.40%	1973	1,077
1959	21.24%	1974	1,042
1946	20.90%	1970	1,033
1956	20.84%	1972	1,015
1950	20.20%	1976	1,009
1957	20.16%	1975	992
1958	20.14%	1977	945
1944	19.92%	1968	891

# **Activity Participation - Rolling 3 Year Total** <sup>3</sup>

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School <sup>2</sup>	Participants	Part. Donors	% Donors	Alum Non-Part.	Alum Non-Par Donor	% Non-Part Donor
Intercollegiate Athletics	2,122	2,076	97.83%			
UW Medicine	4,640	3,317	71.49%	21,116	3,163	14.98%
Arts and Sciences	16,993	3,496	20.57%	138,811	7,794	5.61%
Built Environments	1,830	720	39.34%	7,348	679	9.24%
Business School	7,364	1,942	26.37%	33,940	3,016	8.89%
Dentistry	2,034	812	39.92%	2,899	407	14.04%
Education	2,163	419	19.37%	16,462	838	5.09%
Engineering	3,489	1,070	30.67%	31,603	3,130	9.90%
Environment	1,530	662	43.27%	10,913	984	9.02%
Evans School of Public Affairs	983	338	34.38%	2,154	251	11.65%
Graduate School	405	156	38.52%	2,166	4	0.18%
Information School	819	257	31.38%	4,535	650	14.33%
Law	2,289	896	39.14%	6,477	986	15.22%
Libraries	1,334	1,292	96.85%			
Nursing	1,076	418	38.85%	8,251	1,289	15.62%
Pharmacy	444	262	59.01%	3,537	902	25.50%
Public Health	730	237	32.47%	4,053	357	8.81%
Social Work	922	292	31.67%	6,130	629	10.26%
UW Bothell	942	264	28.03%	8,508	657	7.72%
UW Tacoma	672	243	36.16%	9,935	792	7.97%

 $<sup>^{\</sup>rm 1}$  Members include paid Annual Members, Lifetime Members, and TPC Level Donors

Source: University of Washington Alumni Association



<sup>&</sup>lt;sup>2</sup> Activity is based on a unit affiliated Alumni or Donor being labeled as a positive RSVP, host, speaker, or participant at any tracked UW activity.

<sup>&</sup>lt;sup>3</sup> 3-Years consists of any activity since 7/1/2006