

Vice Provost for Technology Transfer

The University of Washington is one of the nation's premier universities, with an international reputation for excellence. With a mission focused on education, research, and public service, it encompasses three campuses: Seattle, Bothell, and Tacoma.

Our vision:

The University of Washington educates a diverse student body to become responsible global citizens and future leaders through a challenging learning environment informed by cutting-edge scholarship. Discovery is at the heart of our university. We discover timely solutions to the world's most complex problems and enrich the lives of people throughout our community, the state of Washington, the nation, and the world.

Reporting directly to the Provost/Executive Vice President, the Vice Provost for Technology Transfer is responsible for enhancing relationships between investigators who create new technologies with those external organizations most interested in these technologies. The responsibility of the Vice Provost for Technology Transfer is to move UW technologies into practice, enable flexible paths for translational research and commercialization, and promote industrial investments in the UW.

The Vice Provost occupies a leadership position at the University, joining a highly collaborative executive leadership team that advises the President, the Provost/Executive Vice President, and the Board of Regents in determining institutional priorities, goals, policies, and programs for the University.

Major responsibilities:

- Partner with schools and colleges, campus leaders and especially with the Office of Sponsored Programs (OSP), to develop strategic ways to enhance interactions between faculty/students and industry.
- Provide leadership and guidance to promote, organize, and manage tech transfer activities on campus, including rapidly move UW technologies into practice, enable flexible paths for translational research and commercialization, promote significant investment in UW by industry, and comply with Bayh-Dole and other obligations of funding sources.
- Facilitate transfer of research materials among institutions, both academic and commercial, to support the University's research mission. Develop metrics to assess success and mechanisms to insure accountability.
- Provide outstanding customer service including: clear communication; expectations management guidelines; a vehicle to solve problems between industry and UW; and post-transaction follow-up to gauge success and identify areas for improvement. Overall, processes should be efficient, understandable, and transparent, enabling rapid translation of technologies into practice.

- Promote innovation and entrepreneurship, by partnering with groups on campus. Working with these groups, the Vice Provost must help to educate faculty and students about the opportunities and realities in commercializing intellectual property (e.g., commercialization 101 and IP boot camps).
- Embrace the importance of multiple paths for translational research and commercialization. Enable patent protection and promote dissemination and utilization without patents when this is a better suited model.
- Partner with schools/colleges, Office of Sponsored Programs, and the Attorney General's office on all conflict of interest issues related to commercializing UW technologies to insure compliance with Bayh-Dole, and guidelines of associations such as the AAMC.
- Maximize interactions with industry to encourage their investment in the UW which should lead to revenue for licensing, fees, and equity, increased research funding from industry, including estimated value of material transfers, and increase in gifts from industry.

Basic Qualifications:

- Senior leadership experience with entrepreneurial approach.
 - A high level of integrity and excellent interpersonal skills.
 - Strong record of developing and sustaining collaborative relationships with faculty leaders, administrative leaders, staff, government officials, industry leaders, venture capitalists, and other relevant groups.
 - An accomplished strategic planner.
 - Experienced in technology transfer processes who will lead with energy, transparency, fiscal discipline, and accountability.
 - Demonstrated ability to develop and manage complex institutional interactions with faculty, students, and staff.
 - Ability to multitask and work with others toward the solution of complex problems.
 - Advanced degree strongly preferred.
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