

Sally Templeton

PHILOSOPHY STATEMENT

Understanding oneself deeply is essential to being an extraordinary leader. Knowing that one's experiences, philosophies and values can drive one's behavior, and understanding how they drive it, awaken a leader to their own strengths, opportunities and potential pitfalls. Knowing yourself as well as one can – taking off blinders, realizing one's impact and how one is reflected in others' eyes – allows a leader to realistically assess how to leverage their strengths, and adjust for their weaknesses.

With customized, confidential coaching, an individual not only gains this information about oneself, but learns how to use this information in combination with the culture and expectations of their organization and community. Add the learning of proven tools and processes for change, communication and management, and they can transform themselves into an extraordinarily effective leader: a leader who delivers the desired results while increasing trust and respect, developing staff members, and contributing to a stellar team.



AREAS OF EXPERTISE/RESULTS

- Leadership Coaching
- Management Skills
- Communications Skills
- Team Development
- Behavior Styles Applications
- Career Coaching
- Leading Organizational Change

EXPERIENCE / SELECTED PROJECTS

- Provided leadership coaching to executives from the University of Washington, Microsoft, Landis & Gyr, Silver Reef Casino, Wizards of the Coast, and others
- Developed and delivered mentor training to the NCAA
- Delivered workshops on change management, outcome-oriented coaching, people skills, and behavior styles to participants at University of Washington, Microsoft, Starbucks, Aramark, Darigold, Silver Reef Casino, Charles Schwab, King County Library System, REI, Seattle School District, Lexis Nexis, CyberSource, Alaska Airlines, SpaceLabs, and many others
- Facilitated team cohesion process at Areva, SpaceLabs, Seattle Convention and Visitors Bureau, and others

CREDENTIALS

- MBA in International Management from Thunderbird School of Global Management
- Certified ACC level coach with the International Coach Federation
- Dynamic Facilitation certification
- Vice President, Membership Services, for Puget Sound Chapter of ASTD (American Society for Training and Development)

SELECTED CLIENTS

- University of Washington
- Washington State University
- Seattle Public Schools
- Snoqualmie School District
- UW Department of Health and Human Services
- King County Library System
- State of Washington Office of Financial Management
- Washington State Department of Commerce, Trade and Economic Development

Contact the Alliance at 206-616-8461 OR alliance@u.washington.edu.