

Clive Shearer

PHILOSOPHY STATEMENT

I help my clients develop productive people within exceptional workplaces.

AREAS OF EXPERTISE/RESULTS

Customized training is a specialty—team revitalization, fresh ideas, revived energy, increased collaboration

Customized workshops—use any combination of the following topics:

- Difficult People and Difficult Behavior
- Turning Negative Emotions into Positive Outcomes
- Reading Body Language
- Rapid Process Improvement
- Working with Change
- Stress Management
- The Art of Persuasion
- Conflict Resolution
- Customer Service in Healthcare
- Meeting and Group Facilitation Excellence
- Presentation Skills
- Time and Task Management
- E-Mail Etiquette

Facilitation of departmental retreats, management conferences and leadership retreats—panel moderator

EXPERIENCE

- Over 20 years of coaching , consulting, and training

CREDENTIALS

- Served over 375 clients, including health care, higher education, banking, design, consulting, manufacturing, and service-oriented organizations
- Past president of Pacific NW Chapter of the Institute of Management Consultants
- “Seattle Daily Journal of Commerce” featured columnist since 1984; Over 300 published articles on management and communication
- Author of three books including: “Practical Continuous Improvement for Professional Services” (1994); “Everyday Excellence (2005—reprinted in India and Australia in 2008)

UW-RELATED HEALTHCARE CLIENTS

Comparative Medicine; Epic Revenue Cycle; Family Medicine; Gastroenterology; Institute of Health Metrics and Evaluation; Intensive Care; Neighborhood Clinics; Organizational Development & Training; Radiation Oncology; Radiology; School of Dentistry; School of Medicine; School of Nursing

ADDITIONAL HEALTHCARE CLIENTS

Evergreen Hospital Medical Center; Fred Hutchinson Cancer Research Center; Harborview Medical Center; King County Public Health; Overlake Hospital Medical Center; Providence Medical Center; Seattle Children’s Hospital; Veteran’s Administration; Virginia Mason Medical Center

SELECTED UNIVERSITY OF WASHINGTON CLIENTS

Admissions; Bothell: Student Life; Audit; College of Built Environments; Center for Career Services; Chemistry; College of Education; Custodial Services; Educational Outreach: Academic Programs, Enrollment Advising; Finance and Facilities: Strategy Management, Student Fiscal Services, Treasury; Libraries; Marine Advisory Services; Meany Hall; Museology; Parking Services; Planning and Budgeting; Police Department; POD; Professional Staff Organization; School of Business: Dean’s Office, Global Business Center; Tacoma: Academic Affairs, Enrollment Services; Information Technology



Contact the Alliance at 206-616-8461 OR alliance@u.washington.edu.